

Position: Meat Trader – Red Meat Exports (Asia)

Location: Sydney, NSW (Hybrid/Remote flexible)

Work Type: Contract – with pathway to permanent

Salary: Competitive retainer + commission (negotiable)

Contact for applications: ryu@pinkpacker.com

Job Description:

About Pink Packer

Pink Packer Australia Pty Ltd is the Australian subsidiary of Pink Packer Inc. (Korea), an active cross-border meat trading company with established buyer relationships across Korea, Vietnam, and Southeast Asia.

Our Australian entity is fully established. We have an active trading track record and real demand from Asian buyers. This is not a cold start — we bring the Asia side, you bring the Australia side.

The Role

We are looking for our first commercial hire in Australia. A hands-on Meat Trader who can manage the full cycle — from sourcing Australian beef and lamb through to export execution and Asian buyer delivery.

You will have full commercial autonomy, report directly to the founder, and play a central role in building Pink Packer's Australian trading arm into a real, independent, revenue-generating operation.

What You'll Do

- Source beef, lamb, and offal from Australian packers and processors
- Negotiate prices, product specifications, and supply terms
- Manage export documentation, Halal certification, cold chain, and shipping logistics
- Coordinate orders, specs, and delivery with buyers in Korea, Vietnam, and Southeast Asia
- Work with the Korea-based head office team on pricing strategy and trade execution
- Build and maintain long-term supplier and buyer relationships
- Identify new product and market opportunities

Who You Are

Essential:

- Proven experience in Australian red meat trading, procurement, or export sales
- Direct working relationships with Australian packers or processors
- Solid understanding of export documentation, cold chain logistics, and shipping compliance
- Able to work independently and move decisively in a lean environment

Highly Regarded:

- Experience at JBS, Teys, NH Foods, Harvey Beef, Top Cut, Thomas Foods, or similar
- Existing buyer relationships in Korea, Japan, Vietnam, or Southeast Asia
- Korean, Vietnamese, Chinese, or Arabic language skills
- Experience as an independent meat trader or commercial consultant

What We Offer

- Competitive retainer + commission on gross profit per shipment – negotiable based on experience and network
- Milestone bonuses: first supplier contract / first shipment / first repeat order
- Twice-yearly trips to Korea and Asia — join buyer meetings, visit key markets, and experience the demand side of the business firsthand
- Direct access to founder with full commercial decision-making authority
- Real autonomy — you own the Australia supply function
- Clear pathway to permanent senior role (Head Trader / Commercial Director) as volume scales

This Role Is For You If

You have the supplier network and the export execution experience, and you want to build something — not just fill a role. Pink Packer brings the Asian buyer demand. You open the Australian supply side. Together we build a real trading business from Australia.

To Apply

Send CV and a brief introduction to: ryu@pinkpacker.com

