

## **Chief Executive Officer - RMA Network**

Lead a national network in livestock and rural property | Drive strategic transformation

### **The Benefits**

- Remote leadership | Eastern Australia preferred
- High-impact national scope | Member-first culture
- \$190–220K + super | Vehicle negotiable

### **Your Employer**

Our client, is a respected national alliance of independent livestock and rural property agents. With a 31-year legacy, they support members through marketing, training, insurance, and advocacy. Operating under a hybrid commercial and not-for-profit model, they are entering an exciting new phase—evolving into a powerful voice for independent rural agencies. The organization boasts a small but capable team, a robust balance sheet, and a high-trust culture built on respect, practical impact, and member-first values.

### **The Role**

Reporting to a professional and engaged board, the CEO will drive strategic evolution while overseeing daily operations, governance, and stakeholder relationships. Leading a skilled team across finance, communications, membership, and insurance, the CEO will represent the network nationally—from sale yards to government.

Key responsibilities include:

- Drive strategic transformation aligned with board direction
- Ensure delivery of value-added services to members
- Lead and manage a remote, high-performing operational team
- Build strong relationships across membership, government, and industry
- Represent the network at key events and industry forums
- Oversee finance, training programs, and digital strategy
- Promote member-first culture and national advocacy efforts

### **About You**

You are a commercially savvy leader with deep connections to Australian agriculture and a passion for rural industries. You're confident in strategy, governance, and financial oversight and thrive in environments where you can wear both paddock boots and a boardroom suit.

To be successful, you'll bring:

- Proven executive leadership in agriculture or related sectors
- Experience managing dispersed or remote teams
- Strong governance, finance, and strategic planning skills
- Natural relationship-building ability across rural and political spheres
- Clear and confident communication skills
- Cultural alignment with regional, member-driven values
- Advantageous: NFP experience, industry advocacy, CRM capability

**The Benefits:**

This is a unique opportunity to lead an influential, independent industry body through a pivotal transformation. You'll enjoy:

- Flexible work from anywhere in Eastern Australia
- Strong legacy and operational base
- Direct access to a respected board and legacy CEO for transition
- \$185,000 – \$220,000 + Super
- Vehicle negotiable based on operational need

**Choose Agri Talent**

Agri Talent provides permanent recruitment and executive search services exclusively for Australian agribusiness. For more information, please contact **Bruce Highfield, on 0473597731.**