



# Join Our Team

## APPLY NOW

### ➔ Sales Opportunities

- **Multiple Locations**
- **Full time and/or Part Time**
- **Regional NSW**

### ➔ About the Role

We are now seeking sales professionals to work with our dealer network in NSW and continue our growth and work to achieve sales and marketing goals within an agreed territory. The Territory Manager role (s) will be responsible for implementing and driving agreed sales plans with dealers, as well as providing technical and sales support activities and knowledge to end user customers where applicable. The role also participates in ongoing marketing and demonstration events, both inside and outside of their designated territory that promote Muddy River's business activities in general.

### ➔ About The Person

To be successful in this role, it is important that you demonstrate the following skills, knowledge and/or abilities:

- Experience with operating and/or selling/servicing broadacre based farm machinery (ideally seeding and tillage)
- Business Acumen with the ability to negotiate and plan commercial outcomes with customers
- Good interpersonal communication skills and an ability to build rapport quickly with others in a professional manner
- Good oral and written communication skills
- Computer skills with an ability to use Outlook and our Dealer Portal and our various Supplier's Information Portals.
- Strong organisational skills including the ability to manage your own time within tight timeframes.

### ➔ About Muddy River

Muddy River has been operating in Australia since 1992 and has the exclusive distribution rights to some of the world's leading short line farm machinery equipment such as Horsch, Degelman and Orthman.. Muddy River specialises in distributing, marketing and supporting this equipment through local assembly, maintenance, parts and sales support to local and national dealer groups. You will be joining a family-owned company and be part of a highly skilled team whilst having the opportunity to contribute to the growth of this exciting and evolving business.

### ➔ About The Offer

Successful candidates need to be based regionally in Southern, Central and/or Northern NSW (West of the Great Dividing Range) and work with their dealers and their customers on a consistent basis as to manage dealer and customer enquiries and issues successfully - often at relatively short notice, a willingness to be away from home on a regular basis is essential. With this in mind, a suitable remuneration package will be negotiated to secure the right candidate for the business.

For a confidential discussion please phone or Nigel Crawley on 0472 818 393 or send your resume to [ncrawley@muddyriver.com.au](mailto:ncrawley@muddyriver.com.au)

