



Position Title: Sales Agronomist

Company: SLTEC® Fertilizers

Location: Murrumbidgee Irrigation Area (MIA)

Status: Full Time

Position Reports to: National Sales & Marketing Manager

- We are seeking a passionate and results driven Sales Agronomist to service the Murrumbidgee Irrigation Area (MIA).

Join a Pioneer in Fertilizer Innovation

SLTEC Fertilizers is a family-owned business based in Tongala, Victoria, specialising in custom fluid fertilizers that are tailored to meet specific crop, soil, and environmental needs. Since 2005, SLTEC has been committed to providing agronomic support, sustainability, and quality solutions for Australian growers.

As part of our continued growth, SLTEC Fertilizers is looking for a driven and passionate **Sales Agronomist** to expand our presence and seize new business opportunities across the **Murrumbidgee Irrigation Area (MIA)**.

This is an exciting chance to play a pivotal role in our success and make a meaningful impact within the agricultural industry.

Why Join Us?

- **Flexibility:** Be based at our Tongala head office with travel across the MIA or based locally in one of the key regions.
- **Innovation:** Leverage SLTEC's custom liquid fertilizers and agronomic expertise to offer practical solutions tailored to the specific needs of dealers and growers in your region.
- **Career Development:** Join an innovative and supportive company that values sustainable farming practices, personal growth, and professional excellence.

Your Role

- Develop and nurture relationships with growers, dealerships, and key industry stakeholders to expand SLTEC's presence in your region.
- Offer technical agronomic support and tailored fertilizer solutions to enhance crop yield.
- Identify new business opportunities to meet sales targets and grow market share.
- Represent SLTEC at industry events and promoting our commitment to innovative solutions.

- Work closely with internal teams to contribute to product innovation, training, and development.

What We're Looking For

- A tertiary qualification in agriculture or related field.
- A passionate agronomist with 3-5 years of experience in agronomy and technical sales.
- Strong business development skills with a proven track record of achieving sales targets.
- Knowledge of the region's agricultural practices and needs is essential for success in this role.
- Excellent interpersonal and communication skills.
- Strong negotiation and relationship-building abilities to engage with growers, dealers, and stakeholders effectively.
- A current driver's license and the ability to travel as needed.

What's In It For You?

- Competitive salary and performance-based incentives.
- A fully maintained company vehicle, laptop, and mobile phone.
- Career development opportunities and a supportive work environment.
- Be part of a company committed to sustainability, innovation, and community-focused values.

Apply Today!

If you're ready to make an impact in the agricultural sector, drive SLTEC's growth, and advance your career with a leader in liquid fertilizer solutions, we want to hear from you!

- To apply or request a copy of the Position Description, please contact us at HR@sltec.com.au

Only applicants with the right to work in Australia should apply. Please note that unsolicited CVs or profiles will not be accepted, and SLTEC Fertilizers will not be held liable for any that are sent through. While we appreciate all applications we receive, only candidates under consideration will be contacted.