

# LIVESTOCK AREA MANAGER POSITION DESCRIPTION

# **Company Overview**

Allied Beef is a progressive beef cattle company that manages, markets and produces premium beef cattle. Allied Beef principally operates across the key cattle regions of Queensland, New South Wales and Victoria. The Company owns and operates two properties and feedlots, Gunyerwarildi Station, Warialda NSW and Vandyke Station, Springsure Qld while the head office is located in Toowoomba, Qld.

The company is looking for a Livestock Marketing person to join the team. This role will encompass a hands-on approach across the marketing and procurement of cattle in Northern New South Wales.

The ideal applicant will have a strong passion for the rural industry with strong communication and leadership skills. Further, the applicant will have a desire to grow their own experience while assisting in improving the operations through timely decision making, problem solving and with a focus on detail and outcomes.

# **Role and Training**

# Specific

- · Marketing of cattle
- Negotiating of selling skills
- Ability to work independently
- Capability to develop client network in region
- Draft cattle in accordance with market specifications
- Inspect cattle on properties (in conjunction with property partners)
- Regular communication with clients and customers
- Computer and Database management
- · Develop understanding of livestock health and welfare
- Record Keeping
- · Assist in general lot feeding operations
- Cattle assessment experience
- Buying cattle
- Travel

#### General

- Assist in growing Allied Beef to be a cattle partner of choice for property owners
- Assist in growing client network in target areas
- Uphold company principles
- Maintain a high level of confidentiality

#### Package

• TBA, (includes car, telephone, computer

#### Contact Details:

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<sup>\*</sup>This role will evolve as company expands