

**Position Title:** Business Analyst  
**Entity:** MH Premium Farms (MHPF)  
**Employment type:** Permanent, Full-time  
**Reports to:** Commercial Manager

## About Us

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MHPF is a private landholder of Australian agricultural assets. We own and operate 16 properties, totalling 60,000 hectares, across various climatic regions in Eastern Australia. From as far south as the Western Districts of Victoria to as far north as the Burdekin region of QLD. The portfolio enterprise mix includes:

- Prime lambs, wool and cattle
- Dryland cropping of cereals, pulses and oilseeds
- Irrigated cotton and sugar

MHPF has an evidence-based philosophy with a focus on the profitability and productivity of our farms. We strive to make rational decisions both operationally and when making investments. We challenge each other with strong opinions but respect different points of view. We value competitive spirit between farms, but only when balanced with a healthy dose of humility. We benchmark our performance against the industry.

## About this role

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The Business Analyst plays an important role in providing accountability across the business, as well as supporting operational and executive decision makers. The role also plays an important link between the finance and farm teams, providing important production context for financial reports.

Working out of our Wagga based office, the role will work closely with the Commercial Manager, but also with the CEO, CFO and Financial Controller.

Ideally you will have an analytical and numeric driven brain. You have a passion for ag but feel at home crunching numbers in excel. You will feel rewarded when you help provide important financial context to decision makers. You are easily able to build rapport with rural based colleagues. You are an avid learner and have an eye for detail. Putting together a spreadsheet is something you enjoy, but you have a preference to understand the context of the spreadsheet as well.

MHPF prides itself on the performance of our people, there will be opportunity provided for skill development in key areas to supplement basis knowledge and experience.

## Key duties and responsibilities

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### Research & Strategy

- Responsible for writing the weekly markets summary across the commodities MHPF grows. Covering both short- and long-term drivers of supply & demand. Maintain and update weekly price series of key commodities.
- Assist with the development of research papers and thought pieces on relevant

- topics to the business for weekly updates.
- Support the Commercial Manager in completion of ad-hoc board papers as requested. Provide the quarterly update on commodity sales for the CEO report.
- Analyse and compile benchmarking data for the purposes of consolidated reporting and database input. Help organise internal benchmarking days when necessary.

### **Financial Modelling & Investment Analysis**

- Complete financial analysis of business opportunities as required. These could include enterprise system change, investments in new plant/infrastructure, acquisition of new farms etc.
- Complete written investment proposals to support financial analysis with clear logical thinking (as required).
- Build analysis templates as identified to help operational staff make key decisions. E.g. livestock trading, animal performance, pasture improvement, land development.
- Running of production modelling from time to time as required (GrazFeed/GrassGro/APSIM).

### **Financial & Operational Reporting**

- Support commercial manager in the preparation and execution of the annual budgeting process. Including maintaining/improving budget templates, completing CAPEX proposal papers with operational team, consolidation of KPI's.
- Completion of the annual greenhouse gas emissions reports for each farm and provide consolidated report to the executive team.
- Completion of the annual update and summary of farm KPI's including since inception returns by farm.
- Completion of the monthly consolidated management report for the executive team.
- Responsible for maintaining key operational spreadsheets, supporting their use across the business, and training farm and finance staff when required (budgets/recs/planning sheets etc.)
- Build operational tools to help improve efficiency of other important roles in the business. Ideally tools that improve the speed of information flow in the business and ensure feedback loops are closed.

### **Other (Systems/IT/Social)**

- Maintenance, implementation, training and administration of key operational software (Mobble/Farm Simple/Cibo Labs/MYOB advanced).
- Use of other software tools (Power Automate/python/VBA etc) to help automate repetitive tasks.
- Provision of ad-hoc IT support to operations staff as required
- Develop and expand strong working relationships with internal team members, farm staff, external consultants and industry professionals.
- Contribute to business projects and ad hoc administrative tasks as required.

### **Qualifications, Skills and Experience**

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#### **Qualifications**

- Tertiary qualifications in Business, Accounting, Economics, Engineering and/or

- Finance or similar is required. A bias to math-based subjects is preferred.
- Professional accreditation (CPA/CA/CFA) is not required but would be viewed favourably.

### **Key Selection Criteria**

- Proven knowledge of Microsoft Excel with ability to use formulas to build financial and operating models (note that shortlisted applicant's will be required to complete a financial modelling test).
- Excellent writing skills with the ability to produce detailed reports, proposals and documentation.
- Sound knowledge of financial concepts
- Attention to detail and ability to plan, prioritize and organize work demands and deadlines.
- Aptitude for problem solving and high standards for accuracy
- Understanding and experience in large scale agriculture business including broadacre cropping and livestock would be an advantage
- Current and valid driver's license as travel may be required from time to time.

For further enquiries, please email [recruitment@mhpf.com.au](mailto:recruitment@mhpf.com.au)