



## Chief Executive Director

### THE COMPANY

Our client is involved in the development and delivery of cutting-edge technology and sustainable solutions in agriculture. Their team of highly experienced and respected experts have made spectacular progress in developing novel methods to reduce methane production from livestock.

### THE OPPORTUNITY

Following a rigorous research and development program, field testing and IP development, the company is now seeking a visionary CEO with a strong background in commercialisation and financial acumen to lead the next phase of success, transitioning from R&D stages through to successful commercialisation and scale-up. The CEO will report to The Board and will play a critical role in establishing the corporate strategy, driving commercialisation, and creating a strong market presence. This is a unique opportunity for an entrepreneurial leader to address some of the most pressing challenges in sustainable agriculture and make a positive impact on global food production and the environment.

### RESPONSIBILITIES

- Develop and deliver a strategy for commercialisation, by way of an initial launch in Australia with the view for future international expansion;
- Establish financial plans and budgets to support scale-up, market entry and growth;
- Plan and deliver on future capital requirements;
- Build an expert team with required skills and foster a positive culture of innovation and collaboration;
- Position the business as a trailblazer and leader within its market segment;
- Ensuring talent density and performance, while continuing to foster a positive culture of innovation and collaboration across a leading expert team.

### REQUIREMENTS

- Demonstrated leadership as a dynamic, innovative executive within the livestock sector or closely related fields;
- A deep understanding of commercialisation, specifically with experience working within or adjacent to the livestock industry;
- Advanced business and financial acumen, evidenced by a consistent track record of driving significant revenue growth and financial sustainability;
- Exceptional leadership qualities, coupled with outstanding communication and interpersonal skills, enabling effective team and stakeholder engagement;
- Extensive experience in securing investor funding and navigating other corporate financing avenues, with a keen focus on startup growth and capital investment strategies;

- A well-established network within the livestock industry and direct experience in marketing and developing business opportunities by facilitating partnerships and collaborations;
- An appetite for success through informed risk-taking will be highly advantageous.

**LOCATION**

Flexible. Orange NSW (preferred) or Brisbane QLD.

**REMUNERATION**

A highly attractive salary package commensurate with the seniority of this position will be offered to the successful candidate.

**TO APPLY**

To enquire, please phone Brett Price at Agricultural Appointments on 0422 269 415 or apply online at <https://adr.to/w76t4ai>

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