

## Stud Manager, Burrawang, NSW

This is a unique opportunity.

AAM has an exciting role to manager one of Australia's leading and largest Dorper studs backed by an Australian owned investment company with a progressive culture and desire for growth.

Working for AAM Investment Group as the Stud Manager you will lead and oversee the operations of the Burrawang Dorper Stud, located Condobolin, Central West Plains. This is an opportunity to use your knowledge of the agriculture industry and your keen managerial skills to drive growth, cement best work practices and maintain the positive work culture of our business.

The Stud Manager will lead the team responsible for the business operations and services, genetic advancement, and marketing of the Burrawang Dorper Stud. This includes:

- Public relations, breed promotion, classing and consultancy, and the successful presentation and marketing of all Burrawang stud sales.
- Manage the stud to achieve modelled financial outcomes to meet investor requirements.
- Contribute to whole farm budgets, profit and loss statements and enterprise performance reporting.
- Provide leadership, development and coaching to a team of staff to meet performance objectives and KPIs and develop talent and succession plans.

The Stud Manager achieves commercial business outcomes through the effective oversight of the Dorper Stud breeding objectives and genetic progress and associated cropping programs, also contributing to the development of new business by identifying, cultivating, encouraging new clients and business opportunities, whilst working closely with the operations leadership team to effectively manage daily operations of Burrawang West station.

Our ideal candidate will demonstrate:

- 10 years relevant industry experience including at least 5 years in seedstock operations, genetic selection, livestock sales, promotion, and marketing.
- Strong people leadership with excellent communication and interpersonal skills and the ability to build and nurture productive cohesive relations with all stakeholders.
- Strong attention to detail with the ability to plan prioritise and organise work demands to meet tight deadlines.
- Solid understanding of and commitment to concepts, principles and practical application of animal husbandry, cropping and commercial business operations.

## How to Apply:

To apply please email your resume and a one-page cover letter to: <a href="mailto:careers@aamig.com.au">careers@aamig.com.au</a> – please include Stud Manager as the subject line of your email. For confidential enquiries please contact our People and Culture Team by phone:

0456 805 857 or email: careers@aamig.com.au