



Territory Sales Manager

- Yass/Young and surrounding area NSW
- International Market leader
- Sales and Marketing Lead
- Livestock and Horticulture Industries
- \$100K plus package

About the Company

Our client is the World's leading precision engineering company specialising in the production of tools to support the livestock and horticulture industries.

About the role

To professionally represent the company to clients and potential clients in a service, demonstration, sales and marketing capacity.

Main Responsibilities

- Plan and undertake the sales and marketing functions
- Develop an end user network, demonstrating the company's products, explaining companies guidelines for best use, and ensuring end users are familiar with the company's products features and benefits
- Principal lead for trade shows, shearing competitions and events
- Maintain a close liaison other team staff, to assist in coordination of regional field work and to share end user network observations that may have a bearing on company results
- Assist with the coordination, organisation and reporting of any R&D trial work as directed by the R&D Manager

Agribusiness Recruitment Pty Ltd
ABN: 21 825 229 313

PO Box 68, Fullarton SA 5063
Ph. 08 8373 1122
Fax 08 8373 1188



Education / Experience / Skills

- A drivers licence
- Livestock / shearing experience
- Customer relationship experience
- Interpersonal skills both Written and verbal
- Analytic capabilities
- Time management
- IT systems – word, excel, PowerPoint

Those with working rights in Australia only need apply

Agribusiness Recruitment Pty Ltd thanks all applicants. However, only those to be interviewed will be contacted.

For confidential enquiries call Cameron, Andrew, Nick, Peter on 08 8373 1122 and Email your resume in Word format to apply@agrecruit.com.au quoting J3336 or apply via www.agrecruit.com.au

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