

We are seeking an experienced Rural Sales Agent ready to take ownership of a fantastic opportunity within an award-winning team.

Who we are:

Established on the Darling Downs in 1902, **Ray White** is a household name we are proud to be affiliated with. The team at Ray White Rural Pittsworth are committed to offering a professional service, whether it be buying or selling rural or residential, investment, clearing sales or property management.

Our team prides itself on providing exceptional service, offering a fun and friendly team-focused environment who support each other to achieve success both within the business and individually.

The Opportunity:

As a Rural Sales Agent, you will play a crucial role in helping clients buy and sell rural properties, including farms and lifestyle properties. Your expertise and passion for rural real estate will be instrumental in ensuring our clients make informed decisions and achieve their property-related goals. It's a fast-paced role, working alongside award winning salespeople, with strong local knowledge and exceptional negotiation skills.

We are offering a competitive, commission-based compensation, together with opportunities for professional growth and development. This role is an opportunity to make a significant impact to the rural real estate market across the Darling Downs and beyond. With a hunger to succeed we want you to become one of the best agents in the area. As part of the Ray White family you'll have all the tools and support you need to succeed.

Locally owned and operated, our business is known for achieving exceptional outcomes and a level of professionalism which keeps us at the forefront in our marketplace.

About You:

- You will have proven track record as a Rural Sales Agent in the real estate industry.
- Strong knowledge of property market trends and property values.
- Ability to collaborate with the sales support team to create effective property listings and marketing campaigns.
- Excellent communication and interpersonal skills.
- Ability to build and maintain strong relationships with clients.
- Highly motivated and results driven.
- Possess current real estate registration and / or a current real estate licence.
- Possess your own vehicle and current driver's licence.

The next step:

If you're highly motivated and driven to achieve great results, join us at Ray White Rural Pittsworth. In strict confidence please forward a cover letter along with your resume to james.croft@raywhite.com, explaining why you would be a great fit for this role, and most importantly, our team.