We are seeking a Part Time Clearing Sales Agent ready to take ownership of a fantastic opportunity within an award-winning team.

## Who we are:

Established on the Darling Downs in 1902, **Ray White** is a household name we are proud to be affiliated with. The team at Ray White Rural Pittsworth are committed to offering a professional service, whether it be buying or selling rural or residential, investment, clearing sales or property management.

Our team prides itself on providing exceptional service, offering a fun and friendly team-focused environment who support each other to achieve success both within the business and individually.

## The Opportunity:

We are seeking a dedicated and dynamic Part Time Clearing Sales Agent to join our team. You will play a pivotal role in our operations by fostering new business relationships and ensuring the seamless execution of clearing sales, both online and on-site.

We are offering a competitive, commission-based compensation, together with opportunities for professional growth and development. As part of the Ray White family you'll have all the tools and support you need to succeed. We are proud to have developed our own custom-built clearing sale software, making the process easier for both vendors and purchasers. Our platform simplifies the bidding, transactions, and reporting. We've mastered the art of both onsite and online clearing sales and are now looking for the right person to take the lead.

Locally owned and operated, our business is known for achieving exceptional outcomes and a level of professionalism which keeps us at the forefront in our marketplace.

## About You:

- Sound knowledge of farming equipment
- An understanding of clearing sale procedures and processes.
- Ability to collaborate with the sales support team to create effective clearing sale advertisements and campaigns.
- Ability to collaborate with our online auction team (Ray White NASCO) to ensure the smooth running of all online clearing sale campaigns.
- Excellent communication and interpersonal skills.
- Ability to build and maintain strong relationships with clients.
- Highly motivated and results driven.
- Possess current real estate registration and / or a current real estate licence.
- Possess your own vehicle and current driver's licence.
- Possession of an Auctioneer's Licence an advantage.

## The next step:

If you are a dedicated and passionate individual looking for a part time opportunity in the agricultural industry, we encourage you to apply. In strict confidence please forward a cover letter along with your resume to <u>james.croft@raywhite.com</u>, explaining why you would be a great fit for this role, and most importantly, our team.