



## **SENIOR PROCUREMENT MANAGER**

- Join one of Australia's fastest growing agribusinesses with global opportunities
- Opportunity to be part of a friendly and collaborative team.
- Part of the AgTrade group, which in 2023 will celebrate its 50th year of operation.
- In 2021, the AgTrade group was a finalist in the Queensland Export Awards.
- Brisbane based opportunity

### **The AgTrade Group**

AgTrade is a diversified agribusiness conglomerate with a team of more than 250 staff across Australia and key international locations. Our trading operations include breeding cattle, feeder cattle, high-value speciality livestock and genetics exports (AUSTREX) animal nutrition (ThriveAgri), specialty beef and other protein (Paradigm Foods), hay processing facilities (Hay Australia) plus other portfolio investments.

This Senior Procurement Manager opportunity will be responsible for reviewing the current Sourcing, contract management supplier relationship management strategies at the business and implement opportunities to achieve savings and value. This will be a critical role for the delivery of some of their key projects as this person will not only be in charge of defining those category and sourcing plans, but also guiding & motivating a team of engaged people.

### **Benefits of working with us**

- Generous salary package, including statutory super, laptop, phone & the potential for annual bonuses.
- Modern new office on the Brisbane River and close to all the city has to offer, plus easy access to public transport or parking.
- As part of a growing and friendly yet highly motivated team, you will be given the freedom to develop new systems and processes to ensure the most effective use of time. We will give you the tools to increase job satisfaction and create your own success.
- Good opportunity for professional development – We encourage and pay for training to ensure our team are always developing themselves.
- Weekly group fitness session in work hours to help promote our team to lead a fit and healthy lifestyle - Healthy body, healthy mind!

### **Preferred Skills**

- 7 + years of relevant experience in procurement.
- A keen interest in continual improvement and data analytics.
- The proven ability to work both autonomously and as part of a team.
- Demonstrated experience managing people and promoting an effective team environment in an unpredictable market.
- Excellent communication skills and ability to motivate individuals to ensure the company's shared vision and goals are achieved.



- Experience in an unpredictable and at times, high-pressure environment. Proven experience and ability in strategic procurement processes including supply chain management.
- Experience in driving and implementing process improvements within decentralised and complex businesses. Experience in a livestock industry environment highly desirable.
- The ability to create collaborative and productive working relationships with relevant stakeholders.
- Attention to detail, excellent time management and organisational skills.
- Strong Microsoft excel knowledge and skills.
- Strong analytical and problem-solving skills.
- Tertiary education (business, engineering, accounting, logistics).

### **Key Responsibilities and Duties**

- Solution seeking for operational challenges with current vendor performance and either find alternative solutions or implement new processes to automate and reduce regular issues
- Collaborate with key stakeholders to identify and analyse trends in spend to develop a cost-effective sourcing strategy
- Negotiate pricing, terms and conditions and service level agreements with new and existing suppliers
- Include commercial trends, analysis and risk management in developing strategies
- Report on procurement activity in terms of progress, KPI results, bid proposals and tender submissions
- Work with legal and risk representatives to develop appropriate legal protection contracts
- Provision of high-quality advice and contract planning support
- Develop category strategies in collaboration with the stakeholders, gaining senior management approval;
- Review market pricing structures and establish commercial frameworks that create transparency across services and trades, for the established scope;
- Lead in the development and execution of strategic initiatives both internally and externally as they relate to efficient and effective procurement best practices;
- Assist in the development, maintenance and adherence to all approved procurement processes and procedures;
- Provide guidance and support to other team members;
- Lead and support team members with Procurement training provided to internal stakeholders; and
- Develop contract management plans and strategies ensuring all parts of the business are considered
- Part of the senior leadership team, reporting into the CEO.
- Develop and produce operational and financial reporting and analysis to drive the business to make continual improvements.

If this sounds like the role for you, please apply now including a cover letter and CV via email to [HR@agtrade.com.au](mailto:HR@agtrade.com.au).

Remuneration will be commensurate with experience.  
Please include your salary expectations in your cover letter.