

Territory Sales Manager

- Crop protection solutions
- Growth role for early career agronomist
- Based in the thriving agricultural area of Griffith, NSW
- Location can be negotiable

About the Company

Our client is a leading agriculture company helping to improve global food security by enabling millions of farmers to make better use of available resources. Through world-class science and innovative crop solutions, they work in over 90 countries to transform how crops are grown. They are committed to rescuing land from degradation, enhancing biodiversity, and revitalizing rural communities. Team members are empowered to make a tangible contribution to business success. They work in a collaborative and inspiring culture where diversity is valued, personal contribution is rewarded, and growth and development is at the heart of what they do.

About the Role

Reporting to the Area Sales Manager, as the Associate Territory Sales Manager you will represent the company and its diversified range of R&D based crop protection products across this busy and diverse broadacre and horticultural production territory. This involves implementing company and regional-specific sales and marketing strategies with their rural retail business partners, in the Lachlan Valley cropping region of NSW. You will also showcase developmental products to local producers and agronomists through in field trials demonstrations. You will be well supported, by other experienced technical and sales team members in the local region.

We are keen to hear from you if you possess:

- Working knowledge of crop production and agronomy
- Good relationship and customer-influencing skills
- Some experience in sales

To be successful in this **home-based role**, you will be organised, a practical person and have the ability to work autonomously. This role could suit someone with only a couple of years of experience, potentially from rural retail or agronomy roles who is looking for a growth opportunity to join a team who have a clear focus on personal development and a team approach. A growing global company there are excellent career progression opportunities. There is a comprehensive induction and training program and future personal development opportunities.

You will be provided with a **competitive remuneration package** including a **fully maintained vehicle, phone, and the flexibility to work from a home office.**

How to Apply

To learn more about this role please call Tracie at Carnovale Recruitment on 0404 979 206 for a confidential chat and a copy of the position description.

Applications can be emailed to tracie@carnovalerecruitment.com This position is available now.