

# **Chief Executive Officer/Executive Officer**

#### **Our Client**

Our client is the peak representative organisation for an Australian horticulture/pharmaceutical group, producing unique high-quality pharmaceutical products. It works to promote the interests of its producers, exporters and manufacturers. In doing so the organisation aims to develop a stable, cohesive and internationally competitive industry. Due to the retirement of the incumbent CEO, the association is now looking to appoint a new CEO/EO to guide it into the future.

#### Role

The CEO/EO would assist the Board to support and advocate in dealing with government and regulatory agencies, research and development groups and the media, provide leadership and representation in the formulation of overall industry strategy, and formulate generic industry promotion at national and international levels and manage the collection and compilation of market data to inform all sectors of factors influencing demand and supply.

## Responsibilities

- Manage organisation activities in alignment with the approved 5-year Strategic Plan, including tracking and reporting on progress toward each goal
- Maintain an accurate Membership register, including membership category, and assure regular communications with Membership
- Produce and distribute the annual Supply & Demand and ABS reports, incorporating input from the annual survey of Producer-Members
- Manage the organisation's financial accounts, including preparation of the Annual Budget
- Oversee the marketing program and monitor industry and target market trends and activities
- Manage and monitor the organisation's horticulture breeding program, assuring the long-term goals
  are being met and that individual projects are being developed and managed accordingly
- Continuously monitor grant (Federal and State) availability and, where appropriate apply for these to ensure that the Association maximises available funding leverage
- Manage all statutory ASIC and ACNC obligations, including all aspects of the Annual General Meeting, any Extraordinary General Meetings, and legal communications and reporting
- Manage and monitor the ATTIA Codes of Practice and GMP program, assuring compliance and continuity of certification status for members

#### Requirements

- Previous management of an industry association is preferred
- University degree with a Science-oriented major
- Highly literate with computers, MS Office, Xero, and quick to learn other programs
- Highly organised individual with an attention to detail
- Strong financial competence
- Demonstrated experience working in a quality certified organisation
- Familiarity with ACNC statutory documentation requirements
- Experience working with APVMA and pesticide use permits would be highly desirable
- Experience working with Rural Research Development Corporations organisations
- Demonstrated ability to manage numerous stakeholders with wide-ranging expectations
- A valid Australian driver's license is required



## **Remuneration and Location**

This is a senior role within the business, an appropriate remuneration package is on offer. The location for the role is flexible but preferably in Northern NSW and/or Southern Queensland. Applicants from Sydney or Brisbane will also be considered, offering work-from-home options.

## To Apply

Please apply for this role online (Seek or www.agri.com.au). For a confidential discussion on the role please call me on 0419012841 or email me at ray@agri.com.au Dr. Ray Johnson, Senior Agribusiness Consultant & Managing Director, Agricultural Appointments.