



LIVESTOCK BUYER

After some 700+ days the borders to Western Australia are finally open and we are excited to confirm that Minerva Foods Australia will soon be open for business in the beautiful Esperance region of WA.

Minerva Foods has been a global supplier of premium beef since 1973, when it established its reputation as a high-quality beef exporter. We will shortly be opening our second processing facility in Australia where we will process small stock (lamb & mutton) and beef.

We are looking for an experienced, professional Livestock Buyer who is motivated and passionate about building exceptional customer relationships which support the Plant Management Team in driving operational performance at both the Esperance and Tammin processing facilities.

Reporting to the Livestock Manager, this hands-on role will be responsible for:

- Ensuring all livestock is purchased in line with company specifications and pricing
- Managing the logistics of livestock transportation
- Maintaining professional relationships and growing a strong portfolio of new suppliers
- Identifying and cultivating new livestock delivery strategies.
- Employing tactful negotiating skills with suppliers.
- Developing professional, respectful, and effective long-term relationships.
- Working closely with the sales and feedlot teams to ensure production schedules and the highest quality standards are achieved.
- Managing all livestock contracts and reporting obligations with the assistance of the Livestock Manager.
- Growing sustainable supply chain management through innovation and improvement.
- Maximising promotional opportunities, including assisting at industry and community events.

To be successful in this role, you:

- Have proven success in a livestock buying role with a strong desire to work in a fast paced, ever changing livestock market.
- Can demonstrate strong market knowledge and an understanding of the meat supply chain.
- Have a detailed understanding of livestock producers and local production strategies.
- Have highly developed and tactful negotiation skills.
- Have exceptional communication skills.
- Are passionate about effecting real change for both your suppliers and your community.
- Have a commitment to safe livestock handling.
- Have the proven capacity to build/extend the existing buying profile and territory.
- Have a sound understanding of current Transport Regulations.
- Promote a safe, positive work environment and maintain alignment with company policies.
- Strong business acumen and commercial understanding.
- Have an ability to build strong relationships and partner with the business stake holders to drive key initiatives.
- Are energetic, passionate, and enthusiastic with a demonstrated focus on continuous improvement.
- Flexible to take calls as required.
- Are trustworthy, confidential, confident with a flexible approach to work demands.

Minerva Foods Australia is proud to be an Equal Opportunity Employer, all applications are treated with complete confidentiality.

Only applications with the right to work in Australia will be considered.

Please note that only shortlisted applicants will be contacted.

If you are keen to be part of our Team from day one and contribute to the success of our new processing facility whilst enjoying the main beautiful beaches, fishing, work/life balance or perhaps just enjoying all that Esperance has to offer then we would love to hear from you!

Please send your application to employment@minervafoods.com

Please quote Job Number Reference JN033 on all correspondence.