

Regional Manager – Two roles at Ayr, Qld and Stanthorpe, NSW

- Manage a workforce of overseas seasonal horticulture farm workers
- Key regional role, overseeing a team of six site managers across the region
- Great salary package, good career prospects in an expanding industry

Our Client

Our client is a well-established and accredited supplier of contingent labour to the horticulture industry and an approved employer under the Pacific Labour Mobility (PALM) scheme. The business is a one-stop-shop for all facets of labour solutions and agricultural compliance, and have been operating for over 20 years. They are experts in all facets of agricultural compliance and effective labour solutions.

The Role

This role will report to the CEO and will manage a workforce of around 300 seasonal workers, liaising with clients and prospecting for new business in the Ayr and Stanthorpe regions.

Responsibilities

- Oversee the operations of the team including all seasonal worker staff and clientele
- Guide, train and manage lower-level management and supervisors
- Prepare performance reports for presentation to upper administration
- Organize and implement training programs for staff in the region
- Ensure that all staff follow safety, health, business laws and regulations
- Uphold company standards of excellence and service, guaranteeing quality performance
- Collaborate with the marketing team for the planning of business growth in the region
- Maximize company profits at the branches you supervise

Requirements

- Strong math skills to crunch numbers and keep track of your region's performance
- Ability to motivate others on a team and help them succeed
- Multitasking skills and the ability to tend to multiple problems at a time
- At least three years' experience team management
- Problem-solving skills, especially in situations of high stress
- Strong knowledge of company policy, goals and standards
- Organizational skills to manage large amounts of information
- Ability to generate a variety of reports and presentations displaying regional performance
- Strong customer service skills in handling disputes and treating customers with care
- Passion for horticulture and at least three years' experience in a horticultural sector
- Farming knowledge is important as is working with farmers on a labour management plan

Remuneration and Location

The role offers an outstanding salary package \$120-150k plus superannuation and car. The roles are located at Ayr and Stanthorpe or surrounding areas.



To Apply

Please apply online. For further information or for a confidential discussion, you are encouraged to telephone Dr. Ray Johnson, Managing Director, Agricultural Appointments, on 0419 012841 or via email (preferred) at ray@agri.com.au. To keep informed about future roles please go to our Careers Page and follow us on LinkedIn (www.linkedin.com/company/agricultural-appointments).