

General Manager, Sheep/Wool

THE COMPANY

Our client is a privately owned, well established and successful regionally based wool broking business. The organisation assists woolgrowers in the preparation, presentation, marketing and sale of their clip to maximise the producer's return. The business is also involved in the sale of rural merchandise and livestock and is strongly positioned for further expansion.

THE ROLE

A new General Management position has been created as a result of the current Managing Director seeking to step away from the day to day running of the business, and to concurrently appoint someone with the skills to lead, what is a highly competent and customer focused operational team, through a new phase of growth.

RESPONSIBILITIES

- Maintain a positive and customer focused workplace culture and inspire, motivate and nurture the team;
- Maintain and develop relationships with existing clients;
- Implement the business plan and develop new growth strategies for the business;
- Oversee day to day business activities and continuously improve business processes;
- Financial management, budgeting, cash flow and reporting.

REQUIREMENTS

- Outstanding organisational, leadership and business management skills;
- Excellent communication skills and the ability to communicate at all levels;
- Ideally the appointee will have a strong understanding of the wool industry but applicants with demonstrated management experience in an area of agriculture are encouraged to apply;
- Strong business acumen, customer focus and analytical and problem-solving abilities;
- Prior experience of HR and WHS protocols and the ability to implement them.

LOCATION AND REMUNERATION

Dubbo, NSW based. An attractive salary package commensurate with experience will be negotiated with the successful candidate.

TO APPLY

Please send your application to resume@agri.com.au or contact Brett Price at Agricultural Appointments on 0422 269 415 for further information.

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