

## **Portfolio Manager – Asset Management**

### **The Company**

Growth Farms is an Australian based provider of investment and asset management services in agriculture. The investor base is both local and global. Recognised as a market leader with a workforce exceeding 60 people providing services across a broad east coast portfolio, Growth Farms identifies, acquires, develops operates and leases farms. Growth Farms provides value for its clients by identifying and developing assets that can generate long term cashflow returns and capital growth, via the knowledge and expertise of its portfolio management.

### **The Position**

The Portfolio Manager will lead and manage all activities within the designated client portfolio. This multifaceted position engages directly with clients throughout the lifecycle of their investment, from identifying and realising their existing needs as well as growth opportunities, through to asset identification, acquisition and management.

### **The Responsibilities**

This senior role will be responsible for developing farm strategy, annual budgets and operational plans to ensure objectives are met or exceeded as well as identifying and developing growth opportunities. They will be accountable for all performance management, reporting and communication to clients.

As a key member of the portfolio management team, they will be proactive in developing and implementing opportunities for business development.

They will have direct responsibility for farm managers within the portfolio as well as working with administrative and support staff across the business.

### **The Requirements**

- A leader with the ability to engage with people and manage a large and geographically dispersed asset base;
- Superior inter-personal and negotiation skills and a pragmatic, well-rounded individual who can interact effectively with people at most levels;
- A strong operational capability and an understanding (or an ability to quickly develop an understanding) of client businesses;
- Proven business acumen with strong strategic and analytical capability;
- The ability to incorporate strong technical agricultural and market knowledge into the development of investment proposals;
- Capability of translating company and portfolio strategies into sound operating business plans and processes;
- Strong results orientation.

### **Location and Remuneration**

The farms in the portfolio are predominantly in Northern NSW and Southern Queensland so ideally the successful individual will be located somewhere in this region.

This is a senior role and offers an attractive package commensurate with experience that rewards commercial performance.

### **To Apply**

Please phone David Compton at Agricultural Appointments on **02 9223 9944** for a confidential discussion or submit your CV and Cover Letter to **resume@agri.com.au**

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