

Portfolio Manager/Associate Portfolio Manager

- Agricultural asset and investment management
- Newly created position in Boorowa and Cootamundra NSW region
- Excellent career growth opportunity

The Company

Growth Farms is an Australian based provider of investment and asset management services in agriculture. The investor base is both local and global. Recognised as a market leader with a workforce exceeding 60 people providing services across a broad east coast portfolio, Growth Farms identifies, acquires, develops operates and leases farms. Growth Farms provides value for its clients by identifying and developing assets that can generate long term cashflow returns and capital growth, *via* the knowledge and expertise of its portfolio management.

The Position

The Portfolio Manager / Associate Portfolio Manager is a newly created position that will initially work closely with existing Portfolio Managers in the successful management and commercial performance of multiple portfolios. The role will then transition to managing its own portfolio once the successful individual has demonstrated their capability and proficiency.

It is ideally targeted to established agribusiness professionals that have an extensive understand of production agriculture and are seeking a career within investment and asset management. This highly diverse position engages with and over time will report directly to clients throughout the entire lifecycle of their investment, from identifying and realising their existing needs as well as future growth opportunities, through to asset identification, acquisition and management.

The Responsibilities

This role will be responsible for asset identification, evaluation and due diligence, ensuring all modelling and financial projections are completed and presented to clients, developing annual farm budgets and operational plans, ensuring financial objectives are met, the optimisation of farm asset operational and financial outcomes, as well as identifying and developing growth opportunities.

As part of the portfolio management team, they will be proactive in implementing opportunities for business improvement and expansion. They will have direct responsibility for farm managers within the portfolio as well as working with administrative and support functions across the business.

The Requirements

- Proven business acumen with strong strategic and analytical capability;
- The ability to incorporate strong technical agricultural and market knowledge into the development of investment proposals and marketing propositions;

- Capability of translating company and portfolio strategies into sound operating business plans and processes;
- Strong results orientation;
- A leader with the ability to engage with people and manage a large and geographically dispersed asset base;
- Superior inter-personal and negotiation skills and a pragmatic, a well-rounded individual who can interact effectively with people at most levels;
- A strong operational capability and an understanding (or an ability to quickly develop an understanding) of client businesses.

Location

The role will work with two key Portfolio Managers based in **Boorowa and Cootamundra NSW** and will ideally be located within this region.

To Apply

Please phone David Compton at Agricultural Appointments on **02 9223 9944** for a confidential discussion or submit your CV and Cover Letter to **resume@agri.com.au**

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