

## **Director – Agriculture**

### **The Organisation**

Our client is a well-established fund and asset manager specialising in sustainable land management, agriculture, forestry, forest carbon projects and timber processing infrastructure. They currently have \$950M in AUM in Australian agriculture and a further \$6B in forestry. They are committed to significantly expanding their agricultural footprint and investments across agricultural asset classes within Australia and New Zealand.

### **The Role**

The Director – Agriculture has primary responsibility for leading the organisation’s market positioning across all agricultural investments. It will further develop and deliver growth in the existing and very well-established funds management platform through a suite of agricultural asset classes. It will work in close consultation with existing, and new, clients of the business to create new investment vehicles as well as build on the large-scale assets currently under management. It will capitalise on established networks to make additional investments and deploy capital.

A key focus of the role will be on capability development and expansion opportunities for the business, with an emphasis on industry and client advocacy within the agricultural sector. A strong commitment to and integration of sustainability objectives across all investments and asset classes, will be critical in aligning with the organisation’s existing position as market leader in sustainable land management.

Additional responsibilities include:

- Leading the development and delivery of a strategic plan and specific growth targets in agricultural funds management.
- Key point of contact for external stakeholders within the agricultural asset class.
- Partner with the existing Operations, Investments and Analytics teams in the identification and acquisition of target investments.
- Play a key role in leadership across agricultural investment and at enterprise level.
- Management of the Agriculture team, over time, including the development, coaching and guiding of team members in a positive manner in keeping with the company culture.
- Supporting fund raising and deployment of other managed fund vehicles across the organisation.

## **The Requirements**

The successful candidate will have a strong career in agriculture with associated experience and understanding of the investment landscape across different agricultural asset classes, as well as funds and investment management. Appropriately experienced professionals and those who are ready to advance, and make their mark on this opportunity, are encouraged to apply.

Strong commercial skills including project management, negotiation, financial analysis, high level strategy is essential. A personal commitment to sustainable agriculture, and the role agriculture plays in the broader sustainability solution will be key in aligning with the organisations culture and investment ethos.

Our client is very welcoming of candidates from all backgrounds and prides itself on diversity and inclusion across their business.

## **The Location**

The preferred location is Sydney, however other regional locations within Australia will be considered for the right candidate.

## **To Apply**

Please phone **David Compton at Agricultural Appointments** on 02 9223 9944 for a confidential discussion or submit your CV and Cover Letter to **resume@agri.com.au**

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