



## **Regional Manager – East Coast States**

**Location: Regional NSW**

**Remuneration: High level appointment with attractive remuneration package.**

Faulkner Farming manages mixed farming properties for Australian and European institutional investors. The new role is the most senior leadership role in the portfolio, covering operations in the Eastern States. The role will commence in late 2021.

### **Regional Manager**

The Regional Manager is responsible for overseeing the execution of the strategic direction of the business, managing operations across the portfolio in line with our investors' mandate of sustainable and profitable production and management of the landscapes in which we operate.

Pivotal to the role, the Regional Manager will lead the implementation of our sustainable farming techniques into a profitable business model. This will require an advanced working understanding of regenerative or conservation farming techniques.

The Regional Manager role has broad responsibilities that will evolve and challenge the successful applicant as Faulkner Farming continues to grow. This position will be pivotal in building the Company's presence in the industry.

### **Role Requirements:**

- Oversee the East Coast Operations, supporting management of medium to large scale summer and winter cropping operations with a strong focus on sustainable farming practices and safety.
- Input into strategy development and responsibility for key elements of the planning and budgeting process.
- Management of the sales and logistics of grain, procurement and capital expenditure within budget, company policies and authority levels.
- Source new assets for the portfolio, conduct due diligence and integrate new assets into the portfolio.
- Oversee the implementation of property development and land use transformation projects by Property Managers.
- Ensure accuracy of operational reporting against targets.
- People management, leading and developing others.
- Attend board meetings to report on operational activities.
- Oversee the development and ongoing management of WHS, food safety, quality assurance, risk, and environmental management plans for Faulkner Farming.
- Monitor and identify emerging issues, trends and technologies and recommend strategies to take advantage of innovation.

### **Qualifications/ Experience:**

- Degree in Agriculture or Business, or tertiary qualification in associated discipline.
- A minimum of 5 years in a senior management level position.



- Extensive experience in medium to large scale cropping operations.
- Thorough knowledge of sustainable farming practices, preferably with a background in agronomy.
- Experience in delivering strong financial results.
- Proven ability to build and maintain strong internal and external relationships.
- Excellent communication, attention to detail and time management skills.
- Experience in leading and managing teams across geographical locations.

**To Apply:**

Send cover letter addressing the criteria and resume in strict confidence to [careers@faulknerfarming.com.au](mailto:careers@faulknerfarming.com.au) with reference – Regional Manager.

Applications close –15 October 2021.