

Export Sales – Meat

- **One of Australia’s largest meat exporters**
- **Integrated red meat supply chain**
- **Excellent career development opportunity**

OUR CLIENT

One of Australia’s largest meat export, marketing and processing companies. They have their own extensive supply capabilities and are a major participant across red meat markets globally.

ROLE

Our client requires a strong sales, business development and key account management, focussed individual to join their export sales team. The role will manage existing clients with well-established trade partnerships across different regions, as well as carve out new opportunities through proactive business development and marketing.

REQUIREMENTS

Essential:

- 3–10 years’ experience in the meat export/trading industry;
- Strong understanding of international logistics and shipping lines;
- Detailed understanding of beef products and specifications;
- Attend tradeshows locally and overseas;
- Build rapport with multiple production sites within Australia and abroad;
- Provide detailed market analysis to management and the wider export sales team;

Desirable:

- Existing network of clients in international markets;
- A proven track record in the meat industry;
- Experience with export documentation and production systems;
- Demonstrated ability to manage your own workload.;
- Demonstrated Interpersonal skills including customer relationship management skills.;

LOCATION AND REMUNERATION

Full time permanent role based in Sydney NSW. An excellent salary package commensurate with experience to be offered to the successful candidate.

INTERESTED?

Please send your application to resume@agri.com.au or a confidential discussion about this role call Dave Compton at Agricultural Appointments on 02 9223 9944.