

## **Export Sales – Meat**

- **One of Australia’s largest meat exporters**
- **Integrated red meat supply chain**
- **Excellent career development opportunity**

### **OUR CLIENT**

One of Australia’s largest meat export, marketing and processing companies. They have their own extensive supply capabilities and are a major participant across red meat markets globally.

### **ROLE**

Our client requires a strong sales, business development and key account management, focussed individual to join their export sales team. The role will manage existing clients with well-established trade partnerships across different regions, as well as carve out new opportunities through proactive business development and marketing.

### **REQUIREMENTS**

Essential:

- 3–10 years’ experience in the meat export/trading industry;
- Strong understanding of international logistics and shipping lines;
- Detailed understanding of beef products and specifications;
- Attend tradeshows locally and overseas;
- Build rapport with multiple production sites within Australia and abroad;
- Provide detailed market analysis to management and the wider export sales team;

Desirable:

- Existing network of clients in international markets;
- A proven track record in the meat industry;
- Experience with export documentation and production systems;
- Demonstrated ability to manage your own workload.;
- Demonstrated Interpersonal skills including customer relationship management skills.;

### **LOCATION AND REMUNERATION**

Full time permanent role based in Sydney NSW. An excellent salary package commensurate with experience to be offered to the successful candidate.

### **INTERESTED?**

Please send your application to [resume@agri.com.au](mailto:resume@agri.com.au) or a confidential discussion about this role call Dave Compton at Agricultural Appointments on [02 9223 9944](tel:0292239944).