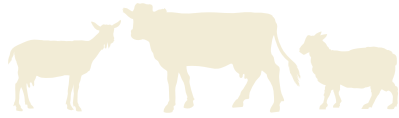


*One
Man's
Life
Work*

Ian McIvor's contribution
to the livestock export industry



*A book of tributes,
memories and anecdotes*





*I*an McIvor, the “Rumpole” of Australia’s grazing industries, whom I have known in several guises over the years. My memory is now fading, but I seem to remember Ian in the context of the wool industry, before I reformed its marketing, (Dalgetys, was it?), also the highly controversial live trade and personally on some occasions in seedy city dens and in the open spaces, where libations were in plentiful supply. I recall that my friend Peter Kidman still speaks highly of Ian and Bruce Vaughan and Dick Austen still associates with him, so this too is a word in his favour. It’s coming back to me now: Ian was or is part of the history, myths, legends and facts about our great grazing industries. The wool selling brokers were true middlemen acting ethically for buyers and sellers of wool as well as financing our graziers at various times. The biggest problem with the live trade is the live trade and I recall that diseases of sheep would magically and regularly appear for strictly commercial reasons?

What I have appreciated is Ian’s great depth of knowledge, his negotiating skills and his rambunctious nature. Ian is a man with a great sense of humour and I can even remember when he used to laugh at my jokes!

The Hon John Kerin, Minister for Primary Industries and Energy 1983-91





I met Ian McIvor the first time on a hot Australian summer day at a Corral Line Christmas party hosted by our late manager Bent Bloch and his wife Inger. It must have been back in 1982 or 1983 when Ian was with Dalgety. A number of foreign Corral Line customers were attending the party, and they were undoubtedly as impressed with Ian's charismatic charm as I was, but at some stage they got a bit confused as they thought Ian was the Premier of one of the Australian states. I meant to correct this, but before getting around to it they had left the party. Explaining this to Ian, his reply was both immediate, funny and I guess typical: "Oh, I am sorry about that, but hell, who knows what I will be at the same time next year!"

Well, Ian has never been a Premier, but he has been the man in front and Chairman of ALEC, and thereby of more benefit to our industry than any Premier would ever have been.

Bjørn Clausen





Congratulations and best wishes Mac for a wonderful contribution to not only the live export industry but just industry in general. I have always greatly appreciated your stories and experiences over the years, especially the ones associated with your agency days at Dalgety. They are always entertaining and also a source of great knowledge of the agency game – I can honestly say that I have picked up quite a few pointers from your experiences.

My favourites were always the Elliott era and your escapades in Russia, Romania, etc.

Trust that you have a wonderful farewell and thanks for all the advice and good will over the years.

Kind regards, Tappy

Gary Tapscott



To Mac on his retirement

I feel I am a relative new comer to the live export industry but in the time I have been associated with the industry I have been overawed by the calibre of the people involved, yourself included. Your contribution to the industry since you left your “day” job has been nothing short of outstanding and I was so





pleased that this was recognised with the awarding of the Order of Australia (AM) in 2008.

I would especially like to thank you for the contribution you have made to LiveCorp, as a board director and the link between the company and ALEC. We have seen the company survive the transition to statutory levies, weathering period when we were very close to insolvency; the creating of the Voluntary Reserve Fund in recognition of member contributions when fees were voluntary; to today where the company is in a better position to face an uncertain future. It is absolutely necessary that LiveCorp and ALEC work closely together to develop the live animal export industry and this has been made possible through your unstinting efforts to ensure this has been achieved.

On a personal note I would like to thank you for your friendship and timely advice while I have been Chairman of LiveCorp. Kerry will miss the opportunity to ring the cow bell to announce your phone calls to give me a heads-up on an issue. Your advice has been very much appreciated. If you are ever travelling north and find yourself on the Queensland Sunshine Coast, you will always be welcome for a glass or two on our veranda.

All the best to you and Mayme, I hope you will now have the time to do some of the things which have not been possible because of industry commitments.

Sincere regards

Roly Nieper





In March 2010 the ever industrious McIvor called an urgent meeting of the RMAC Audit Committee in Brisbane to develop a plan for recruiting his replacement as the RMAC Chair. The audit committee consists of two other likely lads, in Cudmore and Nolan. The trio had a meeting at the Riverview Hotel and quickly dispensed with the normal audit committee functions before getting into the discussion on his replacement. This took quite some time and showing his true persistence Mac said, "listen we are not going to finish this now; Terry, do you know any good restaurants nearby where we could get a bite to eat and we will continue our discussion over dinner".

Nolan being a local and only too aware of McIvor's delicate palate, having witnessed his wrath on J2E some years earlier at a function in Canberra when things weren't quite up to scratch, had already organised a table at a nearby seafood restaurant. It was a very enjoyable evening and quite productive. Nolan had settled the bill and the trio were about to leave when Mac said, "That wasn't a bad red, do you think old mate would have another one, I feel as though I should buy one". The one soon became two (bottles) before we headed for home.

Arriving back at the hotel Mac was keen for a night cap. Cudmore in his wisdom declined however the less experienced Nolan agreed to having just one. Noticing that the extra couple of reds were starting to kick in, Nolan suggested that he should retire. Staying on the same floor Nolan checked to make sure Mac made it safely to his room before retiring himself.





Severely wounded, Mac fronted the RMAC meeting next day with an enormous egg on his forehead and a slightly darkening eye with a bit of claret still weeping from the wound above. When people asked what happened, he replied "that bloody Nolan did this too me, he worked me over." The truth of the matter is that several bottles of red, aging hips and knees and the ceramic bath tubs make a deadly mix at midnight.

Nevertheless in true McIvor style he ran a very productive meeting and as always finished on time. I think everyone in attendance could appreciate the two massive headaches he must have been soldiering through; one from the red and one from the buster. A tough man our Mac!

Terry Nolan





***H**aving started in this exciting live export industry as a mere stockman (Carabao Exports – Darwin NT) onboard MV Lady Geraldine in 1985, I associated with mentors like Ian McIvor (Dalgety's international boss from Sydney) with whom Carabao Exports had a joint venture to supply 15,000 breeder buffalo to Indonesian Trans Migration Programme. I feel very privileged and fortunate to have had the opportunity to gain invaluable information and advice early in my career from one of the icons of the industry. Ian was always available to listen and provide sound and knowledgeable advice to my queries during the progression of the past 25 years.*

Thank you Ian. All the best for your retirement.

John Kaus



***I** first met Ian as a Dalgety attendee at the AGM of S.A. Livestock Exporters chaired by Graham Higginson of Elders.*

S.A. was at that stage the second state for export behind W.A. The trade at that time was (late 60's) mainly sheep.

We then saw each other at ALEC meetings and my progression moved to Vice President and latterly to Chairman.

Due to a resignation of CEO Ian was approached to fill the role and can I say





the greatest thing I ever did for the Industry was to employ Ian as CEO.

Later, following three other chairmen, Ian took the major role and became the face of the Industry from day one. His acceptance by other peak bodies, our members, authorities in Canberra and overseas trading partners saw this tireless worker become acknowledged as having been No.1 in contribution to this great industry.

Ill health, other consultancy roles & overseas business never got in the way of delivering first class representation to government or industry direction. He has great vision.

As a CEO he aided me greatly in the Saudi problems, satisfying the cattle states when a breakaway was mooted, industry changes and keeping everyone in the loop. Communication is one of his successes and even his wine selection has improved with practice.

Macca, for an outstanding contribution, congratulations, and the accolades you have accumulated along the way only partway repay you for an amazing achievement over the last 20 odd years.

With many happy memories

Don Clark





Congratulations to Ian McIvor, fondly known as “Mac” – I have had the pleasure of working alongside Mac ever since he became involved with the Australian Livestock Exporters’ Association and what a ride it has been, from the lows of negotiations during the period of M.V. Cormo Express rejection, to the highs of travelling overseas on industry business when live exports were growing and all participants experiencing a relatively successful period.

Throughout all this Mac’s endless experience, mentoring and wise council have been invaluable as have his friendship and unbiased conduct to all. Over these many years he and Mayme have become very great friends to the entire family and we know they will have many long and happy years ahead.

It is not easy to find a person with so much energy, both for work and play. He has introduced me to fine dining and white wine from the Marlborough. He has taught me never to think you can sleep in past 6.00 am especially after a very late and full on evening.

Even when on holidays with Mac in Hong Kong, he excelled in locating an old English restaurant which he frequented in his Dalgety International Trading days and turned on an elegant evening of food, wine and stories. No one can keep up with Mac when he is walking – I really think his mates at the “club” made him have two hip replacements just to bring him back to the field. We look forward to another holiday at a leisurely pace – I hope.

Best wishes

Graham Daws





A few years back we were having dinner in a restaurant in South Yarra. We spotted a familiar face a couple of tables away, namely Mac. As he was leaving the restaurant we had a brief chat then decided we'd go for a night cap. We headed to the city and imbibed until the early hours. We had a great fun night (morning!!) and Mac kept saying that he'd better call it quits as he had to catch a flight to Perth the next morning. When we finally finished up Mac was left with only a couple of hours to get to the airport, presumably a little worse for wear.

On numerous occasions since we've suggested to Mac that we should catch up again when he's in Melbourne. His response has always been "Not in your bloody life, I'm not getting caught up with you two bastards again".

We wish Mac well and would like to acknowledge the major contribution he's made to the livestock export industry.

Andrew Pennefather & Carolyn Young





In the period between 1999 and 2004 I met up with Ian on several occasions, and from memory each meeting was stimulated by an incident in the live export trade. The first meeting was caused by the Charolais Express incident in July 1998, 10 days after the 1997 AMLI Act had come into force on 1 July 1998. The Government had no experience with administration of the new 1997 AMLI Act, so an Independent Reference Group (IRG) was set up in 1999 to do a report. Gardner Murray (ACVO) chaired the IRG. Hugh Wirth and I as representatives of NCCAW, along with Malcolm Foster (ALFA) and David Adams (DAFF) were members of the IRG. I still recall displays of the body languages of Ian McIvor and Hugh Wirth whenever they met.

A second IRG was set up in 2002 after the Secretary (DAFF) had refused a permit to export because several previous shipments of sheep by the exporter in 2002 had exceeded the 2% mortality limit. Between 1999 and 2002 the industry had made some improvements through implementation of its QA programs. I recall the IRG saying to Ian McIvor and Kevin Shiell in 2002 that industry must communicate these improvements to everyone. Then came the Cormo Express incident in 2003 which led to another meeting with Ian during the Keniry Review of the live export trade.

Looking back, the standout attribute of Ian McIvor has been his integrity and wisdom. In my opinion, the livestock export trade would not still be in business in 2010, let alone have the culture of continuous improvement embedded through QA in its organisation without the leadership of Ian McIvor. He has made a magnificent contribution.

Ivan Caple





*I*an McIvor, I have been asked to write something about you. I don't know where to start or end.

My association with Ian McIvor came about at various functions and meetings from the mid 1990s and later on as a director of LiveCorp.

We spent many late nights, over wine discussing the cattle business, exporting and anything (of great importance!) we could talk about, usually leaving me not feeling so smart the next day!

I think one of the better recollections of Ian I have was at a very important LiveCorp meeting involving several Government officials. Ian had just returned from the rest room and had forgotten to zip up. Someone at the table made Ian aware of this. Ian's quick response was, "not to worry, a dead bird never falls out of its nest".

I feel very fortunate for the many memories and to be considered your friend. Our industry owes you a debt of gratitude that can never be repaid.

John Quintana





It gives me great pleasure to record a personal word of thanks to Ian McIvor. As one of this industry's longest serving officers in various capacities, he has without a doubt made a major contribution to the Australian livestock export industry.

Ian has been to my self; and my predecessors, a terrific mentor in our terms as Chairman of WALEA and as Directors of ALEC. Those who know Ian would agree his commitment has been a passion and we are in debt as his efforts have afforded exporters and industry the pathway of success and respect it has achieved and enjoyed over many years now.

Without Ian's stewardship, dedication and commitment to this industry, the status quo today could easily be different.

His strength of character, honesty and integrity is the true value of a man we have all come to admire and respect. He has rubbed shoulders with European kings, Arabian princes, Ministers and politicians around the world and stood at many a bar with some of the more colourful characters of this industry.

Whilst I have heard reminiscence of a few of these occasions, a recollection of them would make a best selling book. Your wit will humour us for years to come as I often remember two favourites... "when the company buys a boat, its time to sell your shares and the depth of the carpet pile in the board room is never reflective of the size of the annual dividend".

As our industry elder statesman, we all wish you good health, wealth and happiness, but most importantly the time to enjoy it all... you richly deserve it.

John Edwards





During the early 80's, Carabao Exports and Dalgety's formed a joint venture in supplying buffalo to President Suharto in Indonesia. This was part of the Trans Migration program and at the time Ian was basically running Dalgety's with one of his ventures selling wool into the Eastern Bloc countries of Europe. The European customers were having trouble paying for the commodity in dollars as they were much more attuned to a bartering system of payment. In order to get paid for the job, Ian took delivery of white goods manufactured in Eastern Europe in return for the wool and therefore by turning that trade into cash, all the Dalgety's staff and associated parties were "encouraged" to buy these white goods as and when they needed them rather than purchasing off other outlets here in Australia. So I ended up with a fridge from Albania and a stove from Yugoslavia both of which didn't last very long. When I called Dalgety's to complain the answer was simple. "Don't worry Mr Parker, we have a warehouse full of them, we'll just send you another one!"

Sid Parker





GENERAL MCIVOR – *“I started out in wool as a gung-ho showfloor buyer, then I made a name in Sydney town as an international trader. The company Dalgety became known around the world together with McIvor.*

I travelled round and round the globe, from the Eastern Block to China. Even the Aussie parliament recognised me as a world class networker. And they took me on a junket with Hawkie to Russia, I had contacts everywhere but none as canny as Shiel Chandra. After miles and miles in the air, I was one year Qantas’s most frequent flyer. On easing out of the executive world I became a company director at the Wool Exchange, the Chairman there was an old mate Alan Farrer and then I got the gong for my service as a livestock exporter.

The Aussie Club is the only place to stay and it’s great to be a member. Room 505 is reserved for me, overlooking the harbour unless of course, I’m overseas or lobbying in Canberra. They have a world class wine list to compliment the tucker. A glass or two of a red is essential to wash down the beef for dinner. A Penfold’s Bin 128 is OK but 389 is finer.

Out on the slopes and plains I’ve tried my hand as a farmer. Now Mayme’s always been there, and she’s the absolute best off-sider. Together with Cam they’ve done a great job as the overseer. And when I’m home which is far too rare I only bog the tractor.

Now after a lifetime of hard yakka, it’s time to enjoy the wide blue yonda. And to you all my mates from along the way I say good onya!”

Sam Yeates





I have known Ian for more years than I can remember and while I have had many good, funny and memorable times with him I just want to express my affection and appreciation for the man who has given so much and achieved so much for our industry.

Our industry has had many tough and challenging times over the years and largely thanks to Mac for his guidance, knowledge and wisdom we have weathered the storms and are now stronger for the future.

Good luck to you Ian I know you have a battle ahead of you but I know that with your usual tenacity and strength you WILL emerge the Victor.

With most affection,

Viv Burton





MV Cormo Express – The Real Story

In August 2003 the Saudi live sheep trade was operating normally with imports of local fat tails and black faced sheep from the Horn of Africa plus bulk import of Australian merinos... but all was not quite normal.

The Australian suppliers had fallen out of sequence and 57,000 sheep on the MV Cormo were declared to have scabby mouth and refused entry at Jeddah. Government vets determined that no scabby mouth existed but unloading was again denied and the ship was ordered back to international waters.

Alternate port discharge papers were refused and the Cormo like the Flying Dutchman was a ship without destination on a painted sea with a distressed cargo of woolly weathers. What to do and by whom.

The Government assumed ownership, extra feed was transferred, urgent, urgent meetings were held and alternatives discussed including slaughter at sea (vetoed by the PM) and bringing the boys home (for slaughter at a well known WA abattoir). The troops in Iraq and the Christmas Island Detention Centre were also options.

The final solution was discharge in Eritrea as Food Aid. Was the fuss necessary... probably not if the simple age old trading protocols of multiple port flexibility and price adjustments had been allowed.

Note: there are other versions of the above events.

David Crombie





*I*t has been a great pleasure to both work with you and get to know you over the past few years. I thank you for all the support and wise guidance that you have given to me.

For a number of years you have provided the industry and peak councils with sound advice and kept us all focused on the big picture. You have always taken a holistic approach to industry and provided leadership when working on policies, setting strategic direction and especially when giving advice to the various Ministers and members of Parliament from both sides of politics. You have always advocated for sensible outcomes and the industry will always be indebted to you for the significant effort you have put in.

They say you make a living by what you get, but a life by what you give. You have given it all.

All the best in your future endeavours and I look forward to catching up with you and Mayme when you are next in the Kimberley's.

Ned McCord





One of my first recollections of Ian was shortly after he was appointed secretary of ALEA – as it was called in the 1980s. At that time I was Chairman of the NTLEA and our Association was considering breaking away from the national body and forming a separate group of cattle exporters.

Prior to the ALEA annual meeting in Darwin that year we had a meeting with the senior members of ALEA, including Ian, at which we informed them that in our opinion ALEA was just a club of sheep exporters who did not care about cattle.

Through their great negotiating skills Ian and the others convinced us that our proposed move would fragment the entire industry and as a result of their efforts our contemplated move was abandoned. Twenty five years on I acknowledge that this move would have been a disaster for the industry and I thank Ian, and the others, for having the foresight to persuade us to think again. It is interesting to note that some exporters we then considered purely interested in sheep are now leading exporters of cattle.

Since those early days ALEC has progressed greatly through Ian's leadership and skill and he is to be congratulated on a job well done.

Alan Woods





I first met Ian in 1986 when I joined the International Trading Division of Dalgety Australia. Ian was a tough boss however over time I learned that his approach was focused clearly on achieving the best possible outcome for the industry he loves. As my boss and mentor he had a major impact on me; through Ian I learned the importance of International etiquette, and that the whole industry relies on the actions of each and every player in the trading network. As I worked alongside Ian it was also clear that our clients knew he was a man of high principles, and that a business deal negotiated with Ian would deliver a win:win for all parties.

Ian has always enjoyed working, traveling and doing business over a good meal accompanied by good wine and healthy discussion. Many times I have been in awe of his network, and I have wished I had his capacity to be up the next day at sunrise and ready to start over.

Whilst his leadership will be missed, I know that he will be quietly watching to see if we have learned the lessons he so willingly passed on. I know too that Ian will always be available at the end of the mobile – happy to offer his advice and friendship.

David Gardiner





*I*an was introduced to me by Angus Adnam in the mid 90s. At that time I was assisting Angus whilst he was at Australian Rural Exports with their Trade Finance as State Manager Trade for ANZ. It was around this time that Angus sought my/ANZ sponsorship for QLEA on an annual basis which was achieved. Ian then approached me for sponsorship of the ALEC/LIVECORP AGM's which again I was able to obtain from ANZ. This sponsorship commenced again in Mid 90's and continued until my finishing at ANZ in 2009. During this time I had many pleasant and rewarding times at the various AGMs and other industry activities. At all times Ian made me feel very welcome and part of the industry which was greatly appreciated. He even employed me as Captain of the women at the Noosa AGMs! I wish Ian all the very best for the future.

Arthur "Doc" Medson





Many words of praise will be penned in favour of Mr Ian MacIvor, all well deserved and from colleagues who have had the benefit of his wisdom, wit and experience over many years. But there is another dark and sinister side to the Big Mac. Anyone who has been on the receiving end of his fierce temper and acid tongue (deservedly or not) will be able to pay testament to that fact.

Of the three times in the last 30 years I have been on the receiving end of a serious bollocking, twice it has been at the hands (or should I say at the mouth) of The Big Mac. The cause of such angst has faded well into the distant past, for me anyway, no doubt Ian's steel trap memory has probably categorised and filed it all for future reference. As is the way with Ian this was just another part of the process of breaking in the new kid and making sure they had sufficient backbone to be worthy of being a part of his much treasured industry.

Ian has been a mentor, advisor, confidante and inexhaustible leader. The last one to bed, the first to rise, the first to and last from the bar (any bar) and a renowned connoisseur of all things wine.

It has been an honour to be part of an industry which in 2010 is still being led by a Statesman, something that generations in the future will sorely miss.

Enjoy your much deserved retirement old fellow!

Steve Meerwald





*I*an recruited me to Dalgety's International Trading Division in 1985 and soon after offered me a job in Germany. He told me it would be exciting and more. But it was only after we had settled in Hamburg that he let on that Dalgety did most of their wool business in centres that were nowhere to be found in Peter Stuyvesant's traveller's guide. Snow is lovely if you are a skier but when it is your job to wade through the stuff in Moscow, Bucharest and East Berlin day after day, it loses some of its allure. I got my revenge one winter's day in Hamburg when Ian and I stood for 3 hours on a very windy and cold (circa minus 15-20) Hamburg platform waiting for a snow-delayed train to Bremen.

Even if the surrounds were sometimes bleak, travelling with Ian was always a pleasure. He seemed to know everyone and was universally respected – a hallmark of the consummate trader. A man of boundless energy, Ian was always readying for the next challenge. After hours he never held back when the first drink had to be bought. Late into one alcohol-fuelled Leipzig evening, he confided that he would like a dollar for every glass of beer that had been consumed in the cause of selling Australian wool. It was hard to disagree.

Ian is a friend to many. To me he was also a great boss, travelling companion and teacher of business and life.

Peter Kane





I first remember Ian during the mid 1990's during my early years with Emanuel's. He would often ring the office late in the night regarding industry matters, as he knew someone would always answer the phone. Consequently, Ian christened us "the midnight traders". I have travelled to Asia and all corners of Australia attending industry meetings with Ian and his passion and commitment to industry matters is as forceful and direct as it would have been in his prime. Ian encouraged me to become a Director of ALEC in 2008 and 2009. I'm sincerely grateful for the encouragement and support he showed for a 'bureaucratic greenhorn' such as myself. I wish you all the best in the future at home on the hill Mac overlooking your Angus cattle and sipping on a red wine or two!

Kind Regards,

Dean Ryan





Ian – it has been a great privilege to have been able to work with you over the past several years. Your support for new people coming through the ranks of the live export industry has helped me immensely. You've always made me feel welcome as part of the industry – right from the first industry meeting I attended. I appreciate the fact that you have always been available for a chat and to listen to new ideas or thoughts from someone who has only a fraction of the experience in this industry that you have. I will miss your support and wish you well in your retirement.

Michael Finucan

I first met Ian when we were both buying dairy cattle for overseas markets. We were very keen to out do each other so we had to use every trick in the book to beat each other. Ian was very hard to beat and caused us to have many headaches but we found him an honest and fair competitor.

Ian has done a wonderful job in the industry and will be sadly missed. We wish him all the very best for the future and a happy and healthy retirement.

Bryan R Muschialli





*I*an McIvor has been a part of my working life for many years. In December 1984, I was given responsibility, within what is now the Australian Quarantine and Inspection Service, for the Department's role in livestock exports. During the following 26 years to the present day some part of my career has been involved with livestock exports. At various times this has involved regulatory and policy aspects, research projects and more recently in a veterinary context. The period has seen quite a few crises, including the several Saudi ones and those leading to the Keniry Review and Report. It has also involved being a member of the selection committee for Directors on the LiveCorp Board and of the Livestock Export Industry Consultative Committee. Through it all Ian was a central player and a leader, respected by all.

Being able to address weighty issues affecting the pastoral industries and those various crises with someone with knowledge of the industries, imaginative approaches to complex problems, an innate knowledge of people and leadership qualities, has been a great privilege. I have seen Ian McIvor as a mentor and friend. That he is a wonderful knock about bloke with a sense of fun and companionable in the extreme has made working with Ian a great pleasure even in the most difficult of circumstances.

This is to wish you well in the next phase and I hope you have a wonderful time in retirement.

Best Regards

Kevin Doyle





I first got to know Ian McIvor when I became Chairman of the Australian Wheat Board in 1986. He was then Export Manager for Dalgety. As we were both in the export business our paths crossed in a number of countries. It was always good to see Ian in an airport or hotel. We had many good times, plus some not so good.

We attended a number of trade fairs, representing our industries, the one in Vladivostok is one that I will always remember, there are many stories to be told of that event alone.

Ian's experience in his industries both in Australia and overseas led him to be involved in a number of Government Advisory committees and business councils involving Australians and a number of our important markets.

I was very pleased to have had Ian as a Director of the Australian Wheat Board. He made a considered contribution on all business of the board.

In recent years Ian has given much to agriculture in the areas of beef, wool and live export. Those industries have much to thank him for.

His recognition by his country in the Order of Australia is most benefiting to one of agriculture's great contributors.

Tonight we come together to thank Ian McIvor AM for a tremendous contribution to agriculture. We wish him a long and healthy retirement and may I be able to have many more reds over dinner with him.

Clinton Condon





*I*an, ALEC as an organisation is extremely grateful for all you have done for it over the last 20 years as a member, an Executive Director and a Chairman. ALEC would not be in the strong position it is today as a lobby group and the voice of the trade if it were not for your incredible and tireless contribution, and for this ALEC earnestly thanks you.

The livestock export industry and the greater agricultural sector will be lesser for Ian's departure from it, but I assure you on a personal level that I'll still be seeking his advice in the future on more than issues of agri-politics.

On a personal level, I consider myself to be extremely fortunate to have worked for Ian over the last 5 or so years, he has given me opportunities that I could only have dreamed of and for that I am extremely grateful.

We all meet people in our lives that have a massive impact on us and Ian has had that impact on me. The best way of explaining it is to say that trying to emulate what Ian stands for, in particular his ability to understand those around him, is a sure sign of my high regard for him.

Once again, thank you very much Ian, I appreciate all you have done for me.

Cheers Lach





“McIvor here...” that’s the way the call would start, then he will say, “Al what do you think?” or “we should be approaching the problem this way...”

I have great respect and admiration for Ian McIvor – he is a great industry leader, with vast experience and is a sharp, strategic thinker and clear communicator.

From our first regular contact during the live cattle trade issues in Korea in 2001, I have greatly appreciated Ian’s friendship and advice. He is always interested in my work, the markets and the latest issue!

Over many decades in Ian has made a great contribution to our industry, not the least through his Chairman roles where he is highly respected for his opinions and knowledge by industry and government.

I wish Ian all best in his retirement and look forward to continuing our friendship.

Allister Lugsdin





