



HANCOCK AGRICULTURE

COMMERCIAL ANALYST | WEST PERTH, WA

With over 30 properties in its portfolio, the Hancock Prospecting Group's world-class agribusiness is the country's second largest producer of beef with a total herd capacity of over 320,000. The Hancock Group has a long and proud history in agriculture and is committed to investing in local rural communities, developing and implementing innovative, industry-leading farming practices and driving export quality and growth.

Based in the Perth Office and reporting to the General Manager Hancock Agriculture, this exciting and newly created full-time opportunity will be responsible for ensuring accurate analysis of the Hancock Pastoral business, which covers a cattle herd of approximately 145,000 head across multiple properties in Western Australia and the Northern Territory.

In this role, the Commercial Analyst will focus on the following:

- Analysing the financial and non-financial performance of the business;
- Developing and monitoring key performance indicators;
- Refining production programs (including breed analysis) and modelling targeted strategies;
- Conducting property visits to gather information and assist in analysis of performance;
- Undertaking evaluations of capital expenditure and development proposals;
- Undertaking procurement analysis, managing the tenders process and implementation of supply strategies;
- Assisting in formalisation of trading relationships with key customers and suppliers and ensuring ongoing compliance on key contractual terms;
- Maintaining key information for all properties across several platforms including mapping, capital works, cattle data and sales data.

To be successful, you will have a Business/Agribusiness degree or similar with experience in the Agriculture sector – ideally with experience in the cattle or beef sector. You will have demonstrated analytical and problem solving skills, with strong attention to detail, along with excellent written and verbal communication skills. High-level proficiency in the Microsoft Office suite is essential. In addition, you will have the ability to develop positive and professional business relationships with colleagues and key stakeholders.

This is a great opportunity to join a dynamic and progressive industry-leading organisation.

To apply, please send your resume with cover letter to careers@hancockagriculture.com.au quoting reference **BC-HPPL-CA-2019**.

