

Sales Representative - Water/Solar/Ag - Mount Isa

- Join one of Australia's most successful water solutions businesses
- Drive sales of our Water, Solar and Agricultural products services and projects
- Personal & professional development opportunities
- Mount Isa - QLD location

Total Eden is a National Leader in the field of water management in Australia. For 40 years we have been providing a broad range of markets with innovative and sustainable water management solutions. We are involved in a diverse range of channels to market - from retailing water products through to large-scale irrigation, mine drainage, landscaping, stock watering and construction.

Development of the water division is a key strategy for Ruralco and a clear point of difference for our business within the industry, **Total Eden** is a highly successful division of Ruralco, and we are well positioned for growth. We are currently offering an exciting opportunity for a driven sales professional to join our highly successful **Mount Isa** branch.

About the Opportunity:

We are looking to employ a dynamic **Sales Representative** with demonstrated experience developing/seeking new business opportunities whilst maintaining existing customer relationships. Reporting to the Branch Manager, you will work closely with our valued customers, our supply partners and the **Total Eden** Mount Isa team to ensure mutually beneficial, long term relationships are created and maintained whilst you promote and actively contribute to Total Eden's endeavor of being the industry's first choice provider for sustainable water management solutions and products in the region.

About You:

You may be accomplished in your existing role within external/internal sales a tradesperson a graduate or from a rural background looking for the next step in your career however, to be successful in this role you will need a hands on approach and experience with technical solutions and concepts within the agricultural, commercial, domestic or industrial markets. Your experience within a water related industry is not essential as we will provide the industry training and development opportunities to assist you in maximising the rewards this exciting role offers, however your experience in territory management and selling technical concepts will be highly regarded.

If you are looking to join a professional organization best described as an employer of choice which provides opportunities for personal development along with career progression on a national scale, you possess a high level of energy, determination and willingness to succeed, and importantly you are cable of working within a team environment with a strong emphasis upon safety and have a current Australian driver's license then I encourage you to apply for this exciting opportunity in the first instance.

Interested?

Ruralco including its subsidiaries is proud to be an equal opportunity employer. At Ruralco we believe that creating a diverse workforce will provide the best talent to achieve our strategy of being the leading Australian Agribusiness and Employer of Choice in our sector.

We value integrity, accountability, loyalty, leadership, common sense and aiming high in all that we do.

To join this diverse business offering the opportunity to develop and progress your career alongside like-minded people in a supportive environment, just click on the APPLY button below. To find out more about the Ruralco Group go to www.ruralco.com.au or click on the below and follow us on LinkedIn:



Total Eden: Bringing water to life.