



## HANCOCK AGRICULTURE

### REGIONAL & BUSINESS DEVELOPMENT MANAGER, NT

**Hancock Agriculture**, incorporating S. Kidman & Co Pty Ltd and Hancock Prospecting Pty Ltd Services, is a world-class agribusiness with 30 properties across Australia spanning 10 million hectares. We are one of the country's largest producers of beef with a herd of over 320,000.

Reporting to the General Manager Hancock Agriculture, this newly created full time opportunity is responsible for our Northern Territory portfolio; Aroona, Willeroo, Inverway and Riveren Stations, and Phoenix Park, with additional responsibilities overseeing business development across the Hancock Pastoral Portfolio in the NT and WA.

#### Responsibilities will include:

- Working in collaboration with the General Manager in planning, implementation and monitoring of property operations to underpin optimisation of production efficiency and long-term sustainability.
- Management of operational processes and programs to ensure Property Managers success in managing Team Members, livestock, farming and logistics as an integrated portfolio of properties.
- Providing oversight to the Inkata Feedlot Operation at Liveringa Station, WA.
- Working with Management of the Phoenix Park Farm and Feedlot to optimise operational effectiveness and develop business opportunities for the facility.
- Working in collaboration with Property Managers to plan and implement Capital Works and Plant Improvement programs, ensuring compliance with all regulatory bodies as may be required.
- Working with the General Manager, Livestock Agents, buyers and Property Managers to manage the turnoff and sale of NT livestock in accordance with budgets.
- Assisting Property Managers with preparation of annual budgets and costings for implementation of production strategies, including monitoring and reporting budget performance of properties.
- Working with Property Managers to ensure their Team Members are skilled and trained, with the aim of building, maintaining and retaining motivated and high performing teams.
- Ensuring all WH&S and Hancock Agriculture policies and procedures are communicated, understood and adhered to across all properties.
- Contributing to the overall business direction and strategy by identifying continual improvement changes to property operations and management.

Our ideal candidate will possess extensive experience in livestock management and pasture management across operations of significant scale, along with tertiary qualifications in business management or similar. You will demonstrate excellent communication and people management skills, complimented with proven experience in negotiations.

An attractive remuneration package will be negotiated with the successful applicant for this important position within Hancock Agriculture.

To apply, please email a cover letter and current resume to: [careers@hancockagriculture.com.au](mailto:careers@hancockagriculture.com.au) quoting reference number **BC-RBDM-2019**.

