## **ALPA Chief Executive Officer** & Company Secretary



The Australian Livestock & Property Agents Association Ltd (ALPA) is the national peak industry body for livestock and property agents.

ALPA represents more than 1,200 agency businesses across Australia. Collectively this group plays an important role in Livestock, Wool, Merchandise and Rural Property sales and marketing. ALPA members handle in excess of 97% of rural agency business Australia wide. It is one of the largest organisations of small rural business men and women, relied on to protect the interests of agents and producers nationally.

An exciting new opportunity has arisen to join our forward thinking, progressive ALPA team and lead the way as Chief Executive Officer & Company Secretary.

Based in Sydney, the primary purpose of the Chief Executive Officer is to be responsible for the management of the full range of Association activities. Including but not limited to coordination of the program of work, organisational structure and procedures, income and expenditure, service and promotion, maintenance of memberships, employment, committees, training and supervision of staff, interpretation of policy, vision planning and maintenance of administration.

## To be successful in this role you will possess:

- Tertiary qualifications or demonstrated experience in a commercial, financial or business-related discipline or equivalent competence
- Demonstrated experience and knowledge in the Livestock, Wool, Merchandise and Rural Property sales and marketing areas
- Experience in a regulated industry to ensure compliance with statutory and regulatory requirements are implemented
- Sound financial and business acumen with demonstrated commercial and business focus
- Proven leadership skills at a senior level
- Demonstrated experience in strategic business planning, business performance assessment and reporting, financial analysis and modelling
- Sound written and verbal communication skills and interpersonal skills
- Competence in relevant computer applications

## **About You**

To be successful you must demonstrate previous experience in a similar role with Livestock with the proven ability to build solid relationships and complete daily tasks in a professional and proficient manner.

You must have a vision and look to the future for change opportunities.

You must demonstrate good leadership skills, financial acumen, human resource management, and the ability to represent and interface between members, industry, government, the media and the broader community.

Australian Livestock & Property Agents Association Ltd (ALPA) is proud to be an equal opportunity employer.

For further confidential information about this role please contact Warren Johnston, President ALPA on 0419 326 348 or email president@alpa.net.au

## How to apply:

Obtain a copy of the position description and review the selection criteria against your skills and experience. Attach your covering letter, addressed selection criteria and a copy of your resume and send to: president@alpa.net.au

Applications close: 12 noon on Friday 26 July 2019.

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