

## **OUR HISTORY**

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Welcome to Cory Johnston, in 2018 we proudly celebrate 50 years of serving Australian Agri-business. Nowadays we like to think of ourselves as a truly International Company that deals in all aspects of Protein. We invite you to read our story and get to know our company and our people, whilst we look forward to continuing to play our part in the Australian Agricultural and Protein Sector.

In early 1968, the refrigerated cargo ship Lake Ontario caught fire off the Queensland coast and was towed to Brisbane. Its cargo of Australian frozen boneless beef was to be sold on the domestic market and the insurance company needed a local person to negotiate the sale. So started the association between Douglas Cory and the late Don Johnston. This association was formalised in the December of that year with the establishment of Cory Johnston (Aust) Pty Ltd.

The meat trading landscape was very different in the late '60s. In Brisbane there were only two meat wholesalers, Cory Johnston and one other. So it is no surprise that the three pronged alliance of Cory Johnston, DR Johnston (DRJ) in Sydney and Johnston Kiermac in Melbourne dominated the domestic and export meat scene on the Australian eastern seaboard, selling to butchers, supermarkets, pet food manufactures, pie makers, smallgoods processors and stock feed mills.

Times were good and trade was brisk – which saw new meat trading companies appear (and sometimes disappear). The continued growth in business, as well as astute investments, allowed Doug Cory to diversify into cold storage which led to the establishment of the Doboy Coldstores in 1976.

Late in 1987, Doug decided to purchase Don Johnston's share in the business. This resulted in Cory Johnston (NSW) which operated together with Cory Johnston for the next eight years. After that time the Cory Johnston (NSW) office was (by mutual agreement) divested.

In 2001, Doug decided to step back from his commitments and negotiated the sale of Cory Johnston to younger brother Trevor and long-time employee Peter Shearer. Under the direction of Trevor and Peter, the business has continued to diversify and prosper. In early 2012, Cory Johnston moved from its home of 26 years at Doboy Coldstores to new offices in the Metroplex Development at Murarrie.

For more information about Cory Johnston and our services to the Beef, sheep meat and grains industries, please click here for more information: