



Sales Executive

- **Export and Domestic**
- **End to End Customer Focus**
- **Head Office – Melbourne South East**



O'Connor Beef (G & K O'Connor Pty Ltd) is an Australian owned success story, being Victoria's leading processor and exporter of Premium Beef Products. With over 40 years in operation, a strong international and domestic brand presence and a reputation for quality, O'Connor currently employs approximately 380 staff at their Pakenham head office.

Reporting directly to the General Manager and working in a small but focused team, your initial focus will be on the well-established loyal customer base throughout Asia, with further work on growing new business in key markets. O'Connor is in the envied position of having Australia's highest level of market access – including being one of a few to have chilled beef access to the rapidly growing Chinese market.

The ideal candidate will have experience within a similar role selling beef into export and domestic markets however candidates with a passion for the beef/meat industry but sales experience in a relevant agribusiness industry will be highly considered. Excellent analytical and excel skills are required and your exceptional interpersonal and communication skills together with your ability to develop and maintain relationships, at all levels will be critical to your success.

You will have a hands-on approach with a strong attention to detail and will possess a can-do attitude, and work within a culture that embodies the highest of ethics and professional values.

To enquire, please phone Nigel Crawley on 1300 380 701 at Rimfire Resources for a confidential discussion or submit an application via www.rimfireresources.com.au

www.rimfireresources.com.au

Australia Wide: 1300 380 701