



DIT IS GROWING AND EXPRESSIONS OF INTEREST ARE SORT FROM ENTHUSIASTIC SALES PEOPLE PASSIONATE ABOUT THE OPPORTUNITIES IN AGRICULTURE.

TITLE: NORTHERN SALES AND ACCOUNT MANAGER

A full-time traveling salesperson who will represent and contribute to the growth of our business through direct sales and marketing our technology and animal feed supplements across Northern Australia.

KEY RESPONSIBILITIES

- Assisting the COO with managing current customers and accounts
- Developing new leads and converting these leads into long-term valuable customers who become ambassadors for our business
- Report back to the COO and CEO directly
- Assist the management team and board with strategies to hit our growth targets

PREFERRED CANDIDATE

- Some form of Ag Science/ Ag Business Tertiary Qualification
- Background in ruminant animal nutrition will be viewed favorably
- Genuinely passionate about the Australian Agricultural Industry

MUST HAVE SKILLS

- Ability to work independently and remotely across rural regions for extended periods
- Excellent personal presentation skills and ability to communicate effectively
- A competent understanding of basic computer skills
- Sales experience and/or background
- Current network of potential leads

REMUNERATION

- A mix of retainer and sales commission.
- Exact figure will be negotiated with the right candidate

CONTACT US

for more information and to apply

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