Livestock Export Manager

Harmony Agriculture and Food Company (HAAFCO) is a vertically integrated grower and supplier of beef and sheep/lamb to domestic and international markets; from the grazing and feedlotting of livestock in Victoria and Western Australia, through to its domestic and international customers based in China, South East Asia and the Middle East. It is an Australian business, which is jointly owned by Australian and Chinese investors.

The Export Manager, reporting to the Chief Operations Officer, is responsible for the management of end-to-end shipment planning, preparation and processes across Harmony Agriculture and Food Co. Working directly with the procurement, sales & marketing and farm operations teams, the manager will drive exports to be carried out in a timely, efficient and compliant manner. The position requires independent thinking, taking ownership and being confident and accountable for decisions and communication.

Key Responsibilities include but are not limited to;

- Responsible for managing export operational processes including liaison with procurement, depot allocations, scheduling and management, collation of shipment data and provision to relevant third-parties, transport and port logistics.
- Ensure and oversee compliance of the company livestock export business with regulatory frameworks including ASEL, OHS, QA, ESCAS and environmental obligations.
- Liaise with Government and industry on behalf of the company in order to undertake the operations of the company including but not limited to DoA, DAFWA, ALEC and state bodies, and LiveCorp/MLA.
- Plan and implement export preparation programs in line with regulatory frameworks, operational budgets and the company shipping program and requirements, including export backgrounding, veterinary programs, and transport programs.
- Co-ordinate and communicate between management, sales, administration, procurement, feedlots and third-party service providers to ensure uninterrupted function and optimised performance of the livestock export supply chain;
- Manage vessel stockperson and crewing register and appointments relative to specific shipments to improve shipment outcomes.
- Work closely with administration staff regarding regulatory compliance data and information for shipment in line with the operations and governance system.
- Work closely with administration staff to facilitate accurate data recording, accounting and cost control information across projects.
- Develop and implement risk management strategies specific to the division including animal welfare, disease control, and transportation in line with broader Harmony Group guidelines.
- Manage continuous improvement in all aspects of operational management to deliver increased margins through efficient practices and cost control.
- Submit accurate and timely information for division budgets and reporting of variances between management accounts and budgets.
- Assist the Chief Operating Officer and Chief Commercial Officer with strategic decisionmaking relevant to Harmony shipments and operations.
- Ensure the company has adequate resources and personnel to deliver the goods and services that is the business of the company including staff engagement and training.
- Ensure compliance of operational personnel through ongoing training in current standards and regulations.



Knowledge, Skills and Experience;

- Proven experience in export management.
- Proven track record in implementing high animal welfare standards.
- Excellent attention to detail and accuracy in livestock data recording.
- People management experience and high-level communication skills.
- Sound knowledge of live export operational systems and processes.
- Sound knowledge of live export regulatory and compliance matters.
- Sound understanding of livestock handling and factors influencing animal well-being and welfare.
- Ability to think and act appropriately under pressure.

Your real strength will be your commitment to managing exports in an efficient and compliant manner, continued learning, and the ability to engage and drive your team. Harmony Agriculture & Food Co will provide a competitive remuneration package, ongoing training and development, and a long-term career path.

To be considered for this position, please email your application to Bec Milliken

rebecca.m@haafco.com

or call Bec on 0404 818 663 for a confidential discussion.