



JBS Australia is currently recruiting:

SALESPERSON (MEAT TRADER)

LOCATION: DRJ SYDNEY

D.R. Johnston, a division of JBS Australia is Australia's largest and most successful meat wholesaler, and an exclusive distributor of some of JBS Australia's most recognised and award-winning brands, including Riverina Angus, Great Southern Beef and Lamb, Swift Premium and Friboi.

An outstanding opportunity exists for an experienced **Salesperson / Meat Trader** to join our Sydney operation located in Greenacre.

About the role

- Sales & purchasing of stock
- Actively sourcing new customers and identifying new business opportunities
- Risk assessment and management of new and existing customers
- Organisation of freight/transport
- Preparation of relevant documentation
- Debtor follow up as required

Skills & experience

- Energetic self-starter
- Business development experience
- Excellent sales negotiation and customer service skills
- Excellent communication skills and ability to close the deal
- Strong eye for detail
- Organisational and time management abilities

In reward for the skills you bring to the business, you will be rewarded with a competitive remuneration package and site based bonus.

To express your interest in this fantastic opportunity to build new business while leveraging off of your knowledge in the meat industry and reap the rewards of what is on offer through a global organisation, please email your application to Ryan Carroll, HR Manager – Ryan.Carroll@johnston.com.au.

Applications close: 27 May 2018

WE ENCOURAGE **DIVERSITY** IN OUR WORKFORCE

JBS AUSTRALIA

At JBS Australia we offer you more than just a job. A career with JBS is a journey with a fast-paced, dynamic company striving to be the best in everything that we do.

AT JBS AUSTRALIA WE:

- Are the largest meat processing company in Australia.
- Export more than 70% of our production to every corner of the world.
- Enjoy a comprehensive brand portfolio that has been specifically developed to cater to the growing needs of today's modern consumer.
- Have a strategically large and comprehensive asset portfolio including.
 - ◊ 2 value added processing rooms
 - ◊ 7 distribution centres
 - ◊ Trading division
 - ◊ 5 manufacturing facilities
 - ◊ Dedicated transport division
 - ◊ 37 retail stores
 - ◊ 8 wholesale depots
- Enjoy a strong company culture with clear and simple values that we live by every day.
- Have a majority shareholding in Andrews Meat Industries.
- Recently purchased Primo Smallgoods.
- Recently secured a majority shareholding in Scott Technology Limited, a robotics and automation engineering company based in New Zealand.



JBS GLOBAL

For more than 60 years, JBS has provided customers with the highest quality food and animal protein products and superior service. From our innovative programs and world class products, to our commitment to professionalism, community partnerships and environmental stewardship: in all that we do, JBS is Making Your World Stronger.

AT JBS GLOBAL WE:

- Are the largest animal protein company in the world, and the second largest food company in the world.
- Have operations in the Australia, United States, Canada, Mexico, Brazil, Argentina, Uruguay and Paraguay.



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