



## Area Manager | Livestock | Wool | Agriculture

- Dynamic, well respected and rapidly growing agribusiness
- Based Regional Victoria
- Indulge your passion for livestock and wool

Experienced in agricultural field sales, you will understand sheep and wool and be up for a new challenge

### DESCRIPTION

Our client, Australian Wool Network, is a privately owned Australian company specialising in wool and livestock marketing. With wool the core business, it is Australia's third largest wool broker and the largest independent wool broker. They continue to build on this by seeking to establish new marketing programs and businesses that deliver genuine value to their wool growing client base. The recent investments in knitwear manufacturing and retailing delivers on this commitment on its vision of bringing wool growers and processors together. AWN develop deep relationships with the processors of grower's wool that help dictate the future of wool marketing in Australia.

### ROLE

The company has grown rapidly over the last 3 years, primarily due to the quality of their staff. Their national team of wool and sheep specialists based in key regional locations are the industry's best - experts focussed on grower understanding, servicing and ultimately selling wool. AWN pride themselves on how well they treat their staff, their team environment, strong relationships with exporters and industry reputation.

Reporting to the Victorian State Manager, there is now the requirement for another **Area Manager** to join one of the leading regional teams.

### RESPONSIBILITIES

The primary function of this 'hands on' role is to manage and expand their business across the western districts of Victoria, known for high quality wool and sheep production. This involves promoting and marketing of the business, assisting in wool and livestock sales, attending field days, service existing clientele, canvass for new business, and also advise clients on ram selection, sheep classing and wool selling as required.

### REQUIREMENTS

Highly motivated, you will ideally have:

- An understanding of the Australian sheep and wool industry
- Well developed interpersonal skills and the ability to foster relationships
- Prior experience in a field sales role
- Knowledge of the livestock sector, possibly as a farm manager, registered wool classer or prior experience as a livestock agent.
- Tertiary qualifications in agriculture or similar would be highly regarded but are not essential.

**You may currently be working as an agent in the wool or livestock sector, or a sales rep in the animal health industries and would like a new challenge with a growing business!**

### LOCATION

The role is based in Western Victoria (location is flexible).

### SALARY

A competitive salary package commensurate with qualifications and experience including fully maintained car, phone, laptop and uniform is available for the successful candidate.

### INTERESTED?

For more information or a confidential discussion about this role call **Brett Price** on **02 9223 9944**

or send your application to [resume@agri.com.au](mailto:resume@agri.com.au)