



EXPORT MEAT TRADER

We have a rare opportunity for an experienced sales professional to join our growing protein trading business. We are seeking a person with sound meat export knowledge and extensive experience in overseas markets. You will have business development skills and ability to strategically market our brands and optimise revenues across your portfolio.

You will be an energetic and passionate self stater with a can do attitude an ability to problem solve at all levels.

Responsibilities:

- Development and implementation of company business plans.
- Procurement of new customers across existing and new sales channels.
- Manage and maintain existing customer relationships
- Maximise revenue and margin from all new and existing business

Your Background:

- Extensive Meat export experience
- Overseas market experience
- Strong customer relationships
- Sales planning and forecasting
- Experience working in a high performing team that deliver objectives
- Strong customer service and people skills

Whats on offer:

This a great opportunity to join a progressive meat trading business who offer a dynamic team culture. This is an excellent opportunity for an individual to grow in a market leading business.

Please forward your applications to; gary@adamsfoodgroup.com.au