

## **Territory Manager – Central NSW**

This is an excellent opportunity to join a market leader that specialises in the manufacture and marketing of animal nutrition products. Our client offers a first-class range with strong technical support. They have sound business relationships and a genuine commitment to both livestock producers and rural merchandise distribution networks.

As Territory Manager, your role will be to increase and drive sales by partnering with rural retailers throughout your region. Your success will be achieved through your focus on forming solid relationships and your ability to maintain both existing accounts and development of new business opportunities.

Ideal candidate would have had considerable experience in a similar role with a strong rural background as you will be in regular contact with livestock producers and industry stakeholders. Good knowledge and experience in the animal nutrition and/or stockfeed industries will be an advantage. Tertiary qualifications will be viewed favourably.

There is some flexibility with base location with regular travel required throughout the territory. An excellent remuneration package is on offer to attract the right person for this role, including salary, superannuation, car, computer and phone.

**To enquire further, and to obtain application details –**

**please phone Jason Hoey for a confidential discussion on 02 6851 1747.**