

THE COMPANY

Our client is a leading and diversified agrifood business employing 90,000 people and with operations throughout Asia and in Australia. They manufacture and market a range of quality food products and have a range of quality animal nutritional supplements which they market to the beef industry.

THE ROLE

This is a new role aimed at strategically advancing the company's presence in the animal supplement market to enhance productivity in the beef cattle market.

RESPONSIBILITIES

- Maintain and build on existing customer relationships
- Work with the business unit manager to identify business development opportunities in the animal feed and supplements market.
- Facilitate and execute research and development trials in conjunction with other company personnel to develop new and innovative animal nutrition products for the market.
- Develop and implement a sales and marketing plan to promote and sell the company's products

This is a rare and genuine opportunity to join an organisation in the animal nutrition market which has an absolute advantage in manufacturing and marketing capabilities

REQUIREMENTS

- Demonstrated experience in the beef industry in sales, key account management, business development or as an animal nutritionist.
- An outgoing personality, strong communication skills and the ability to build relationships
- Tertiary qualifications in agriculture would be highly regarded but is not essential

TO APPLY

Apply by sending resume to - brett@agri.com.au

For further information call Brett on 02 9223 9944 for a confidential discussion about this role.