



## Territory Sales Manager

- **Tamworth / New England**
- **Autonomous Role**
- **Brand Leader**

Our client is an Australian manufacturer and distributor of a diverse range of agri products both nationally and overseas and is a clear market leader in its core business. As its representative in Northern /Coastal NSW , your primary role will be to develop new business and grow existing business relationships with both distributors and end users.

Reporting to a National Sales Manager, you will be part of a focussed team selling their established branded products, as well as new innovations to the marketplace. Ideally, you will have a proven history of sales management and business development experience as well as an understanding of agri distribution channels.

The successful applicant will share the company's ethics and possess the negotiation and communication skills to achieve results. Experienced candidates with supply/distribution experience and/or forage contracting are encouraged to apply.

Financial rewards will reflect the importance of this position and will be structured to attract candidates of the highest calibre. For more information, please phone Nigel Crawley on 03 9645 5200 or submit your resume via [www.rimfireresources.com.au](http://www.rimfireresources.com.au)

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Brisbane: 07 3878 3411 | Melbourne: 03 9645 5200 | Sydney: 02 9006 1214