



EXPERIENCED MEAT TRADER

Country Fresh Nationwide, a leading meat distribution company and part of the TFI Group is offering a full-time position for an energetic & experienced meat trader to join our team. Country Fresh is an Australian family owned business located in Morningside specialising in chilled and frozen carton meat sales across Australia.

Focusing on sales to retail butchers and meat managers, the successful candidate will be responsible for developing strong relationships with customers to grow sales volume and profitability across the entire product range.

Key responsibilities include

- Creating new business and growing target markets
- Maintain professional conduct in dealing with clients
- Risk assessment and management of new/existing customers
- Daily customer calls and entering sales
- Stock forecasting

Candidates will ideally possess the following experience and attributes:

- 1-2 years+ experience within the Meat Industry (ideally in a sales role) ability to immediately step into the role
- Understanding of meat cuts & boning specifications
- Understanding of the red meat market
- Demonstrate a proven sales history
- Strong interpersonal skills and relationship building capabilities
- High attention to detail and time management skills
- Highly motivated with a positive attitude, driven to achieve targets.

An attractive remuneration package will be negotiated with the successful applicant.

Only successful applicants will be contacted.

Please forward resumes to susan@countryfreshnationwide.com.au