



Commercialisation Manager

- **Agricultural market access & improvement**
- **Government & commercial focus**
- **Strategy, negotiation, relationships**



The Sheep CRC is a joint research, education and industry initiative working to ensure the Australian sheep industry has the technology and know-how to deliver, in a profitable and sustainable manner, products highly desired by domestic and export customers. They are now looking to recruit a senior Commercialisation Manager with extensive experience in the sheep industry and/or agriculture.

Reporting to the CEO and Board, the Commercialisation Manager will lead the transfer, transition and the rapid commercialisation of IP technology from Sheep CRC to Australian Innovation Company (AIC). You will lead the strategic marketing planning process for the entire IP portfolio which includes sheep genetics, meat processing grading and sheep production well-being. Successful management of key stakeholder relationships, development of new business opportunities, along with talent development and leadership, are crucial to the success of this role.

We are keen to hear from you if you possess a proven track record in IP commercialisation within agribusiness. A degree in Agricultural Science and/or Business plus a proven track record in sheep commercial activities and genetics would be well-regarded, as would success in driving adoption of novel technology by livestock producers.

This is a rare opportunity to play a crucial role in the continuing transformation of Australia's sheep industry, so to enquire please phone Mick Hay on 07 3878 3411 or Dave Compton on 02 9006 1214. Apply via www.rimfireresources.com.au

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Brisbane: 07 3878 3411 | Melbourne: 03 9645 5200 | Sydney: 02 9006 1214

