



Export Beef Trader

If you are looking to be part of a high achieving, progressive team of meat traders, working for a leading supplier in the industry which holds significant market share, then this may be your next opportunity.

We are looking for an experienced Export Beef Trader, to be accountable for a portfolio of domestic and export markets and maximise sales, whilst protecting profit through the application of focussed sales and marketing strategies that attract and retain customers.

The ideal candidate for this role will have experience in identifying business opportunities through critical industry, competitor, customer and economic trading analysis, supported by sufficient risk analysis to mitigate risk and achieve maximum results. Specifically, you will bring to the role:

- Demonstrated sales experience in export markets;
- Proven sales results in a meat trading environment;
- Strong ethics and trade practices, supported by a practical, can-do attitude;
- Customer centric sales practices that build long-term relationships;
- High level communication and interpersonal skills;
- Solutions focus and consistent ability to follow through;
- Attention to detail and time management skills;
- Demonstrated initiative and self-motivation; and
- Experience in demonstrating mathematical modelling to customers.

Reporting directly to the General Manager – Sales and Marketing, this role offers the successful candidate the opportunity to play a significant role in the future growth of KPC, whilst being conveniently based in a semi-rural setting that offers a relaxed community lifestyle or the option of an easy, stress-free commute from north Brisbane or the Sunshine Coast.

If this is an opportunity you would like to explore, apply now, or contact Cheryl on 0488 094 101 with any confidential enquiries.

http://www.seek.com.au/job/30732004?pos=1&type=standout&engineConfig=&userqueryid=86114778106869875&tier=no_tier&whereid=3103