



FOR ANIMALS. FOR HEALTH. FOR YOU.

Professional Sales Representative - Intensive Livestock Team

Zoetis (zô-EH-tis) is the leading global animal health company, dedicated to supporting its customers and their businesses. Building on more than 75 years of experience in animal health, Zoetis discovers, develops, manufactures and markets veterinary vaccines and medicines, complemented by diagnostic products and genetic tests and supported by a range of services to meet the real-world needs of veterinarians and the livestock farmers and companion animal owners they support.

This is an opportunity for you to join a talented and highly successful team within our Livestock Business Unit and to work with some of the most advanced and successful products available in the market. In this position you will be able to use your business development skills and technical knowledge to innovate and help grow the Zoetis business in the Australian pig and feed additive industries.

Reporting to the National Account Manager, you will thrive on the challenge, working with Key Accounts applying advanced technology and practices in the Australian pig industry and feed industry to drive the industry forward. From your base in Victoria or Southern NSW you will train, promote and implement leading animal health technologies both on farm and to key opinion leaders.

You will be a motivated team player with solid problem solving and time management skills as well as a passion for achieving sales targets. You will also have superior communication and negotiation skills complemented by strong presentation abilities and a flexible approach. A tertiary degree in science would be considered favourably. A highly competitive salary package including a tool of trade vehicle is offered to the right candidate.

If you are looking for an exciting and challenging position this is the role for you. We look forward to receiving your application.

Only current residents of Australia will be considered for this position. You must have the right to work in Australia to be considered for this role. Please provide a copy of your resume to resume@reality-check.com.au quoting reference number ZOEJ196. Please do not hesitate to contact Reality Check who is providing the shortlist for this position on 0292523022 if you have any queries.