

## TERRITORY MANAGER

- Agricultural technology focus
- Multinational organisation
- WA regional territory

Here is a great opportunity to join an international market leader in livestock-focussed technology products. The company manufactures and distributes leading edge agritech solutions through the rural retail distribution network and is now seeking a Territory Manager to continue to build on the company's strong presence in a defined WA region.

As Territory Manager your role will be to increase and drive new sales with rural retailers throughout your region. This will be achieved through a combination of innovative marketing campaigns at retail and producer level, the maintenance of existing relationships and development of new business opportunities. You will also receive strong internal support to allow you to get on with what you do best.

A strong rural background, preferably in livestock, is important as you will be in regular contact with livestock producers and industry stakeholders. Proven communication, influencing and relationship building skills, and the ability to build rapport with people at all levels, are essential. Self motivation, a well organised approach and determination to meet sales targets, will also be key to your success.

There is some flexibility with base location, with regular travel required. If you have a strong sales track record and reputation for building solid, long term customer relationships, this is a great career opportunity. To enquire please phone Sharon Moloney or Gemma Burger on 07 3878 3411 or apply via [www.rimfireresources.com.au](http://www.rimfireresources.com.au).