



MEAT EXPORT SALES TRAINEE

We are a new, Australian owned meat processing facility that has just started operations in both Dandenong and Deniliquin in NSW. Run by the former executives of the Tasman Meat Group, the business is a start-up business with revenues expected to be in excess \$200M within 2 years, employing over 400 staff.

We have an exciting opportunity for a Sales Trainee. You will be given training in all areas of the business relevant to Sales within the red meat industry. This role will be located in our head office in Brooklyn, Melbourne.

Your main day to day responsibilities will include;

- Gaining exposure and experience to develop strategies to create new business opportunities and penetrate Export target markets;
- Work with the current sales team to manage existing key accounts to achieve sales and profit targets;
- Establish self as product specialist for select commodities;
- Maintain professional business acumen in dealing with clients;
- Managing and growing established customers;
- Focusing on margin retention and profitability.

The successful candidate will possess the following skills and experiences;

- Some knowledge of the Export meat market (desirable);
- Agricultural Background, preferably sheep and cattle;
- Formal Qualification with Agricultural focus/major (desirable);
- Can-do attitude and exceptional customer focus;
- Computer Literate;
- Clear and confident communication skills;
- Genuine interest in food production in Australia;
- Long term career prospects to become an active member within the industry.

On Offer;

Please note that this is NOT a formal Traineeship. In-house training will be provided which will lead you to a long term career in Sales within the Red Meat Industry.

You will be asked the following questions when you apply:

- When are you available to start?
- What is your expected annual salary?

If you would like to apply for this exciting opportunity, please email your CV together with a cover letter to gmaguire@amg.com.au quoting reference number BRSM