



Meat Export Salesperson

We are a new, Australian owned meat processing facility that has just started operations in both Dandenong and Deniliquin NSW.

Run by the former executives of the Tasman Meat Group, the business is a start-up business with revenues expected to be in excess \$200M within 2 years, employing over 400 staff.

We have an exciting opportunity for a highly experienced Meat Export Salesperson , with meat export industry experience to work out of our head office in Brooklyn.

Your main day to day responsibilities will include;

- Develop strategies to create new business opportunities and penetrate Export target markets
- Manage existing key accounts to achieve sales and profit targets
- Establish self as product specialist for select commodities
- Maintain professional business acumen in dealing with clients
- Managing and growing established customers
- Focusing on margin retention and profitability

The successful candidate will possess the following skills and experiences;

- Thorough knowledge of the Export meat market is essential
- Sound commercial acumen
- Can-do attitude and exceptional customer focus
- Established profile within the meat industry
- Knowledge of the Asia, Middle East, North American and European markets
(Knowledge of all four key markets would be highly regarded)
- Clear and confident communication skills

To apply for this exciting opportunity, please send your resume in confidence to

gmauire@amg.com.au.