



General Manager Export Sales - Sydney

Manildra Meat Company is part of the Manildra Group, one of Australia's largest privately owned and iconic agricultural companies with an enviable reputation for product excellence and innovation.

This newly created senior role located at the Manildra Group's head office in Sydney will drive our client's continued Beef and Lamb meat marketing and sales growth in already established and emerging export markets.

Candidates will have extensive experience in market analysis and demand appraisal along with extensive meat processing understanding to translate emerging market trends into focussed and timely product offerings for both established and emerging segments. Clear ability to effectively translate international market opportunities back to the process lines at our modern and rapidly expanding plant at Cootamundra to fine tune product choice and availability is essential.

Naturally, gifted candidates will have a sound commercial acumen, be transaction focussed and supported by key international contacts in the markets of Asia, Middle East, North America and Europe.

Leadership skills to focus, motivate and collegiately lead an already well-honed sales team in Sydney are mandatory.

Prime senior candidates will be already recognized as an industry leader or the challenge may appeal to aspiring younger and driven meat industry export sales executives who are ready to step up to a GM role and immediately recognise this unparalleled career opportunity afforded by this well supported Sydney based position.

An excellent remuneration package tailored to reward and retain exceptional candidates at this senior level is on offer.

Complete confidentiality is assured. Initial enquiries can be made to Neil Barrie on 0418539354.

Applications should be emailed to Neil Barrie in absolute confidence to:
nbarrie@wprecruitment.com