



# Agribusiness Development Manager

## About AWX Agribusiness:

- Built from the passion and enthusiasm of a dedicated team, who have changed the way human capital is engaged within the Meat Processing Industry in Australia.
- Market leaders in workforce management, employing quality people, partnering industry & developing sustainable workforce solutions

## About the Role:

- Reporting to the General Manager
- Unique autonomous role with a brand who is well known for being the best at what we do
- Role consists of scouting and securing new business and account management across the southern states of Australia
- Involves weekly travel

## Can you Say YES to the following:

- Ability to build trusting relationships with high level stakeholders
- Strong sales focus with proven results
- Ability to close a sale
- Experience in the Agribusiness sector preferable
- Results orientated
- Tenacity to chase leads with long lead time
- Desire to land a rewarding career with scaleable

**What you can expect from us:**

- We offer a highly competitive base salary
- We offer career development and training
- Great incentive program
- Car allowance or company car

Please apply directly to: Melanie Gibson at [mgibson@awxgroup.com.au](mailto:mgibson@awxgroup.com.au)