

# Livestock Representative

Based in North Queensland and with locations in Charters Towers, Mareeba & Corfield, Queensland Rural provides outstanding service and expertise in livestock marketing for the region's producers. The business also offers Real Estate and Insurance services and is committed to providing a premium level of service to its clients.

We currently have a position available in Charters Towers for an experienced Livestock Representative. Responsible for account management, Livestock sales, Saleyard drafting & presentation, Auctioneering and development of both existing and new accounts and ensuring all associated administration is completed correctly in a timely fashion.

## **The successful candidate must:**

- Be a strong sales professional with a track record of delivering in competitive environment.
- An appropriate level of knowledge and skill relevant to the livestock industry.
- Be able to work under own initiative and additionally be a key part of the team.
- Be able to communicate at all levels and have good organisational skills.
- Have strong ethics, be enthusiastic, reliable and determined.
- A full Australian driving licence is required, as the role requires extensive travel.
- Auctioneer licence (Advantage but not essential).

## **Main Responsibilities:**

- Conduct weekly sales in Charters Towers.
- Competently draft & present cattle for different marketing options for clients i.e. Live Export, Feedlot, Private Treaty, Saleyard, Slaughter, Auctions Plus.
- Assist other team members with drafting & deliveries.
- Add value to customers by developing strong relationships.
- Develop new business on a constant basis.

The successful applicant will have experience in livestock and livestock marketing, be able to demonstrate strong attention to detail, have good communication skills and the capacity and motivation to take that next step and to help grow the livestock business. Some experience as an auctioneer and be looking to do more an advantage.

**If this role sounds like you or you require further information please contact Troy Trevor on 0408 502 576.**

**To apply, send your resume and cover letter to the attention of Troy Trevor at: [ttrevor@qldrural.com.au](mailto:ttrevor@qldrural.com.au)**

**Applications close on Friday 22/8/14.**

Only applicants selected for an interview will be contacted