

## Beef Sales Manager

Mort & Co is a leading vertically integrated Australian cattle lot feeding business which manages the procurement, feeding and marketing of approximately 180,000 grain fed cattle per annum. The company prides itself on consistently supplying a high quality product for the domestic and export beef markets. In addition to the core business of feedlotting, the company generates revenues from a range of integrated businesses including transport (livestock and bulk), farming and beef exports.

Based in the Toowoomba head office and reporting to the General Manager Meat & Livestock you will be responsible for Mort & Co's expanding branded beef business. You will be charged with redesigning and implementing a business plan which delivers profitable trading opportunities supporting the core businesses whilst delivering a diverse mix of markets and customers who are loyal to Mort & Co's branded grainfed beef products.

You will have a proven track record of success and a strong working history in international beef marketing, brand development and trading. You will possess highly developed skills in trading/inventory management systems, sales and budget management. You will be strongly respected amongst industry peers and your existing customer base. As a senior executive and leader you will build a dedicated team to successfully achieve the annual budget in line with agreed expectations. You will be motivated, driven and willing to travel nationally and internationally.

A remuneration package will be negotiated to attract candidates of the highest calibre.

We look forward to hearing from suitable applicants with relevant experience.

To apply send a cover letter and resume (inclusive of referees) to:

General Manager Meat & Livestock  
Mort & Co

PO Box 758 Toowoomba QLD 4350

Email: [scott.mcdouall@mortco.com.au](mailto:scott.mcdouall@mortco.com.au)

Application close Friday 26th September 2014

For further information contact Scott McDouall on (07) 4639 6049

**Mort & Co**  
99 Herries Street  
Toowoomba QLD 4350  
[www.mortco.com.au](http://www.mortco.com.au)

