



## Territory Manager - Gallagher - WA

- **12 Month Contract**
- **WA - Location Flexible**
- **Enhance Livestock Productivity**



If you enjoy dealing with livestock producers, have a strong understanding of retail and have the energy and drive to make things happen, then this is your opportunity to shine. For 75 years, Gallagher has been the market leader in animal management and is recognised as the pre-eminent brand and innovator within the electric fence, and weigh/EID space. Gallagher has a strong market position due to their commitment to research and development – they are acknowledged as a leader in providing service and value to both rural retail customers and farmer end-users.

The current territory is well established and contains valued, long term partnerships at both on farm level and with resellers. As Territory Manager, your role will be to oversee as well as increase and drive new sales with rural retail partners through managing key account relationships and will also spend considerable time with livestock producers and industry stakeholders.

To be successful in this role, an appreciation of livestock production and previous sales management experience will be critical to your success. You will have strong communication and time management skills, be comfortable with technology and have a drive to succeed. There is some flexibility around location of this position and the successful candidate will need to work autonomously and have a willingness to travel. Whilst the role is a 12 month contract, candidates looking for a permanent role are encouraged to apply.

A remuneration package will be negotiated to attract candidates of the highest calibre. For more information please call Nigel Crawley or Ryan Hoiberg on 03 9645 5200 or submit your CV via [www.rimfireresources.com.au](http://www.rimfireresources.com.au)

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